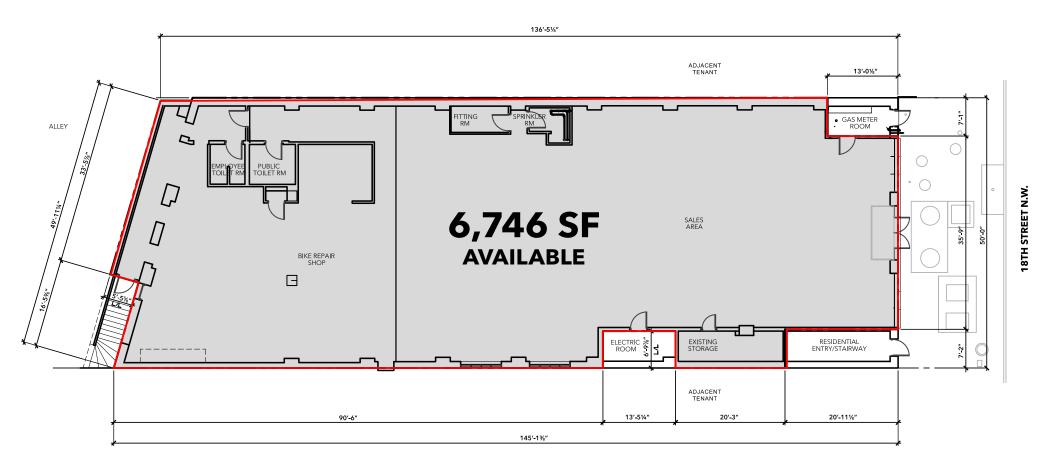


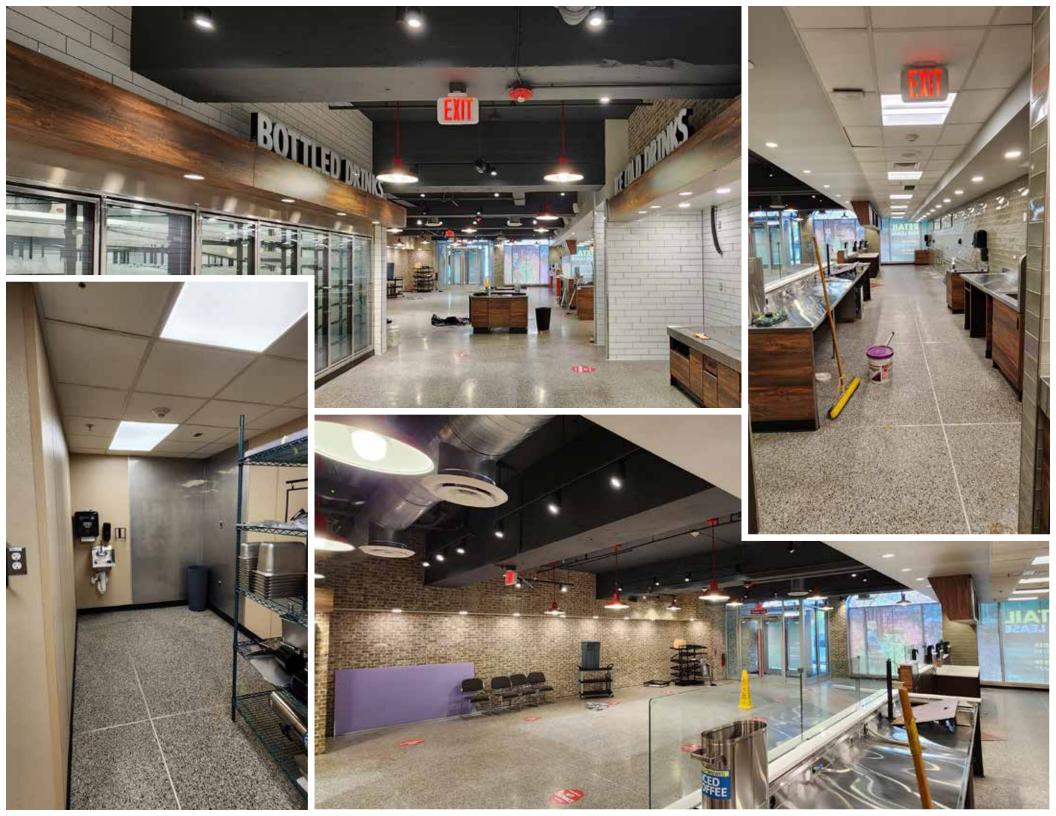


GROUND FLOOR

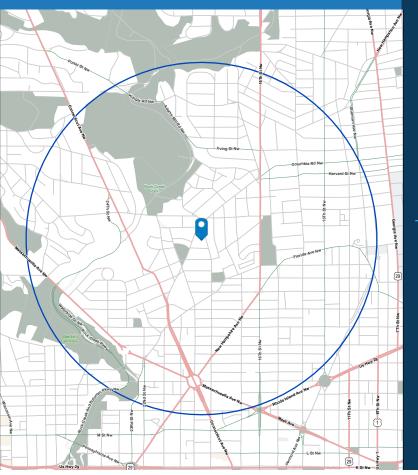


* Dimensions are approximate.









89,092

34.0

49,077

Population

Median Age

Households



High School Diploma





4,570 Total Businesses



85,690 Daytime Population



Food Srv & Drinking Places

\$127,053

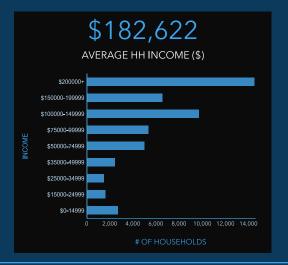
INCOME

Median Household Income



\$100,813

Per Capita Income





Laptops and Lattes 24.211 (49.3%) of households

and Lattes residents are predominantly single, well-educated professionals in business, finance, legal, computer, and entertainment metropolitan areas. Many residents walk, bike, or use public transportation to get to work; a number work from home. Although single householders echnically outnumber couples, this market includes a higher proportion of cally savvy consumers. They are active and health conscious and care about

- . Labor force participation is high, more than 75%.
- income and investment income complement the salaries in this market.
- · Environmentally conscientious but also image-conscious: both impact their purchasing



13.938 (28.4%) of households

rent, clothes, and the latest technology. Computers and cell phones are an integral part of everyday life and are used interchangeably for news, entertain usually walk or take a taxi to get around the city.

- Well-educated consumers, many currently enrolled in college.

- Become well informed before purchasing the newest technology
- Prefer environmentally safe products.



Trendsetters 10,307 (21.0%) of households

ese educated young singles aren't ready to settle down; they tend income on upscale city living and entertainment. Dressed head to toe in the most current fashions, their weeknights and weekends are filled discovering local art and culture, dining out, or exploring new hobbies. Their vacations are often spontaneous, packed with new experiences and chronicled on their Facebook pages.

- Well paid, with little financial responsibility, these consumers are

- Socially and environmentally conscious, they are willing to pay more for products that support their causes



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