



BUILDINGS S & T











BUILDING F







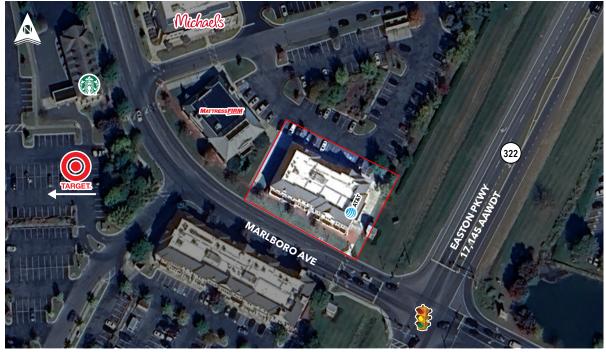








BUILDING G















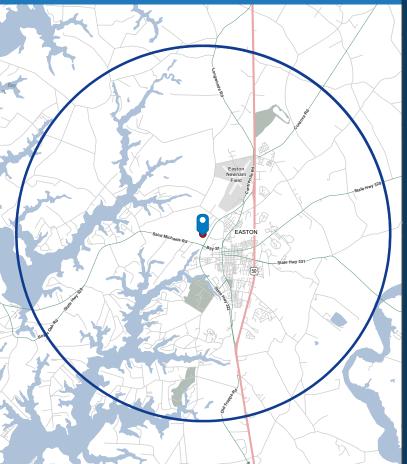


















1.832 **Total Businesses**

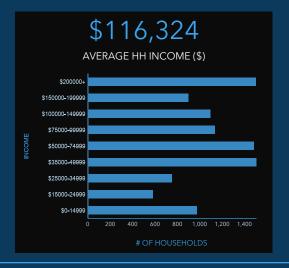


30,105 Daytime Population



Food Srv & **Drinking Places**

\$67,866 Median Household Income \$50,340 Per Capita Income





Old and Newcomers

This market features singles' lifestyles, on a budget. The over acquisition. Old and Newcomers is composed of neighborhoods in transition, populated by renters who are just beginning their careers or retiring. Some are still in college; some are taking adult education classes. They support environmental causes and Starbucks. Age is not always obvious from their choices.

- open to impulse buys.
- They are attentive to environmental concerns.
- They are more comfortable with the latest technology than buying a car.



Retirement Communities

Retirement Communities neighborhoods are evenly distriband independent living with apartments, assisted living, and continuous care nursing facilities. Over half of the housing units are in multiunit structures, and the majority of residents up-to-date with newspapers and magazines. Residents take pride in fiscal responsibility and keep a close eye on their finances. Although income and net worth are well below national averages, residents enjoy going to the theater, golfing, and taking vacations. While some residents enjoy cooking, many have paid their dues in the kitchen and would rather dine out.

- Brand loyal, this segment will spend a little more for their favorite brands, but most likely they will have a coupon. • Frugal, they pay close attention to finances.
- They prefer reading magazines over interacting with

- They are health conscious and prefer name brand drugs.



Comfortable Empty Nesters

Residents in this large, growing segment are older, with more than half of all householders aged 55 or older; many still live in the suburbs where they grew up. Most are professionals working in government, health care, or manufacturing. These Baby Boomers are earning a comfortable living and benefitting from years of prudent investing and saving. Their net worth is well above average. Many are enjoying the health and financial well-being.

- · Most households income from wages or salaries, but a third also draw income from investments and retirement.
- · Comfortable Empty Nesters residents physically and

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