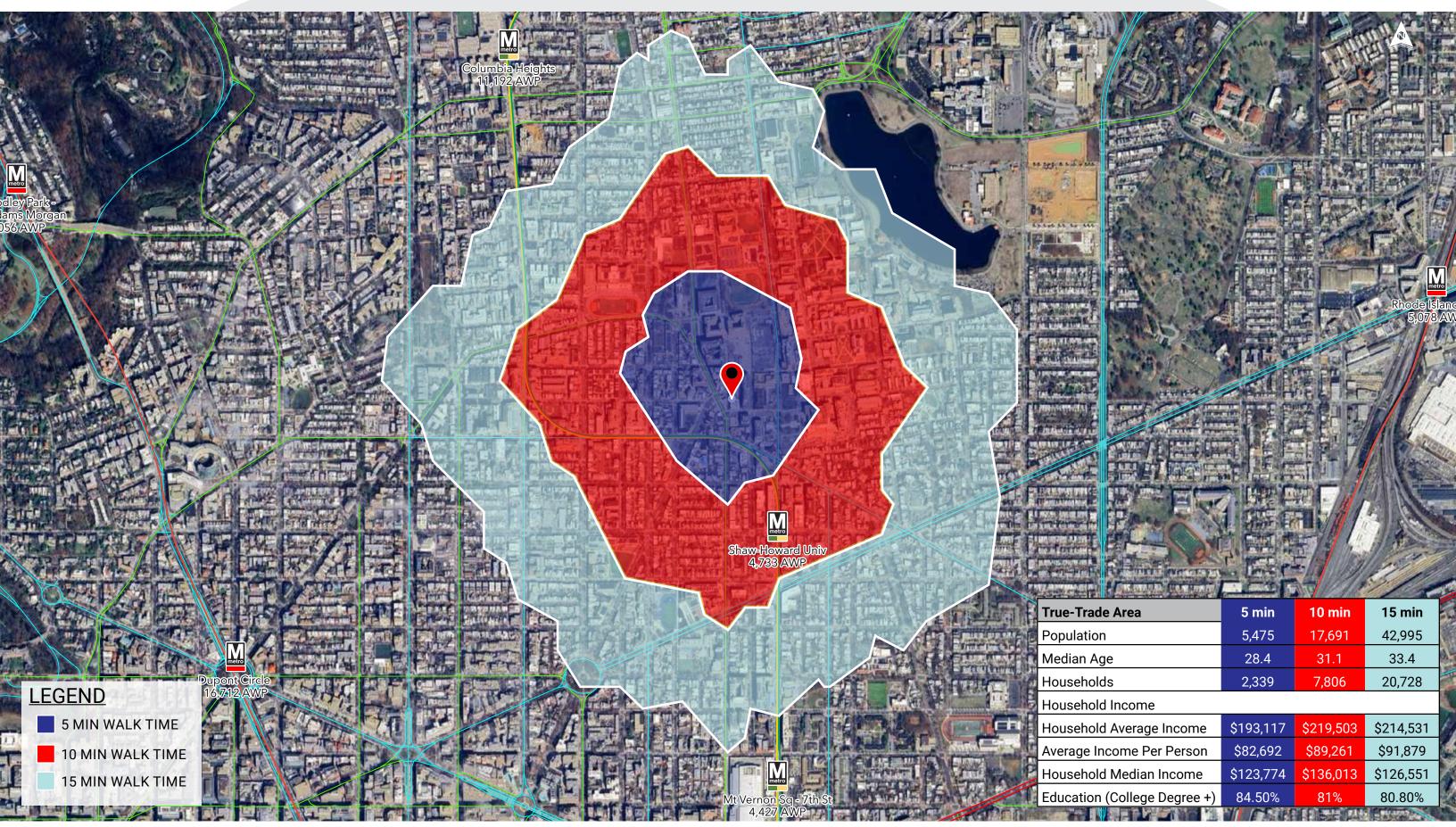




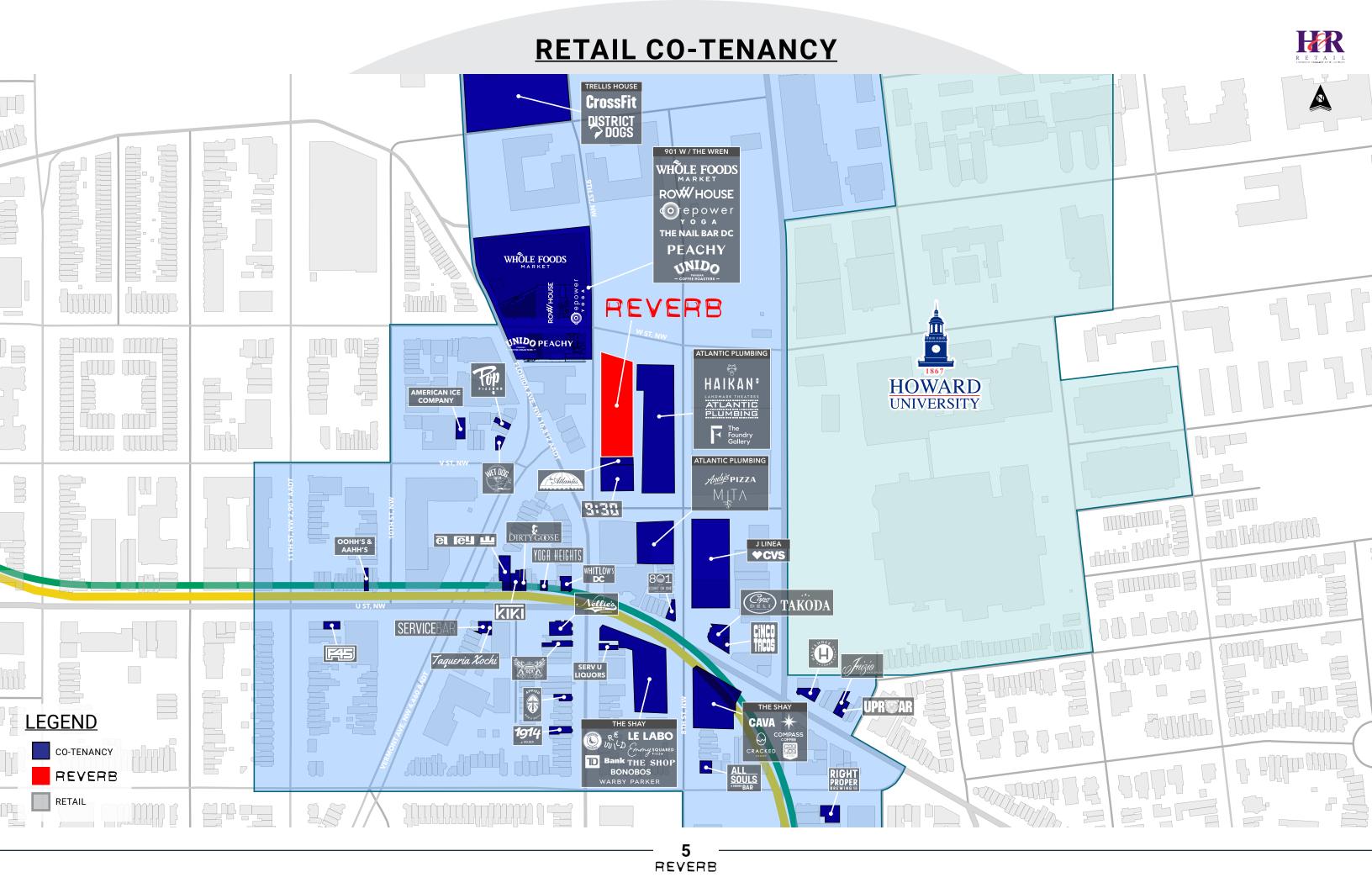
PRIMARY & SECONDARY TRADE AREAS





NOTABLE PROJECTS & DEVELOPMENT PIPELINE 18 **LEGEND** OFFICE (17) 16 THEATERS 2 REVERB **HOWARD** FUTURE DEV. UNIVERSITY 12,065 STUDENTS 19 REVERB **NOTABLE PROJECTS** 1. TRELLIS HOUSE | 2323 SHERMAN AVE, NW 6. J LINEA | 2009 8TH STREET, NW 11. THE FOLD | 912 U STREET, NW 16. HOWARD EAST | 2251 SHERMAN AVE, NW RETAIL: 10.955 SF RETAIL: 16.000 SF RETAIL: 3.070 SF RETAIL: 17.000 SF **RESIDENTIAL: 319 UNITS** RESIDENTIAL: 132 UNITS RESIDENTIAL: 30 UNITS STUDENT HOUSING: 650 UNITS TIMING: DELIVERED IN 2018 TIMING: DELIVERED IN 2022 TIMING: DELIVERED IN 2020 TIMING: PROPOSED THE SHAY | 1924 8TH STREET, NW 901 W/ THE WREN | 901 W STREET, NW 12. THE ELLINGTON | 1301 U STREET, NW NRCHD | 2300 GEORGIA AVE NW RETAIL: 63,845 SF **RESIDENTIAL: 245 UNITS** RETAIL: 20,000 SF OFFICE: 220,000 SF RESIDENTIAL: 528 UNITS 7TH FLATS | 1825 7TH STREET, NW RESIDENTIAL: 190 UNITS TIMING: 2026 DELIVERY TIMING: DELIVERED IN 2020 RETAIL: 19,500 SF TIMING: DELIVERED IN 2004 WONDER PLAZA | 2301 GEORGIA AVE, NW FLORIDIAN | 929 FLORIDA AVE, NW RESIDENTIAL: 205 UNITS 13. 1000 U STREET, NW RETAIL: 25,000 SF TIMING: DELIVERED IN 2013 RETAIL: 8,648 SF STUDENT HOUSING: 300 UNITS **RESIDENTIAL: 118 UNITS** TIMING: DELIVERED IN 2008 THE SHAW | 618 T STREET, NW OFFICE: 29,832 SF TIMING: PROPOSED RETAIL: 7.356 SF 14. LINCOLN THEATER | 1215 U STREET, NW BOND BREAD | 2112 GEORGIA AVE. NW RHAPSODY | 2120 VERMONT AVE, NW RESIDENTIAL: 120 UNITS **RESIDENTIAL: 69 UNITS** CAPACITY: 1,250 PERSON RETAIL: 50,000 SF 15. HOWARD THEATER | 620 T STREET, NW TIMING: DELIVERED IN 2006 TIMING: DELIVERED IN 2020 **RESIDENTIAL: 472 UNITS** ATLANTIC PLUMBING | 2112 8TH STREET, NW THE LANGSTON | 1840 7TH STREET, NW CAPACITY: 1.242 PERSON HOTEL: 180 ROOMS RETAIL: 13,835 SF TIMING: PROPOSED RETAIL: 22,667 SF **RESIDENTIAL: 310 UNITS** RESIDENTIAL: 204 UNITS TIMING: DELIVERED IN 2006 TIMING: DELIVERED IN 2024

REVERB





RETAIL PREMISES

Square Footage: 4,965 RSF

Patio: **1,162 SF for future patio use**

Ceiling Height: 17'8" to underside of slab

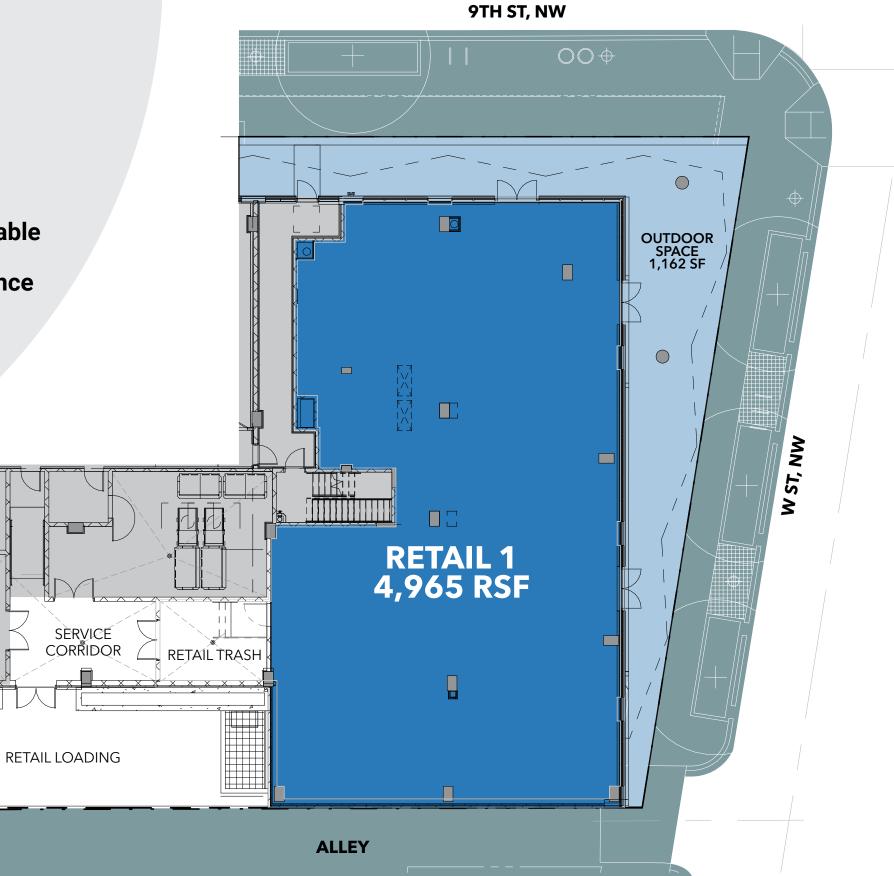
Venting: 2 kitchen exhaust shafts available

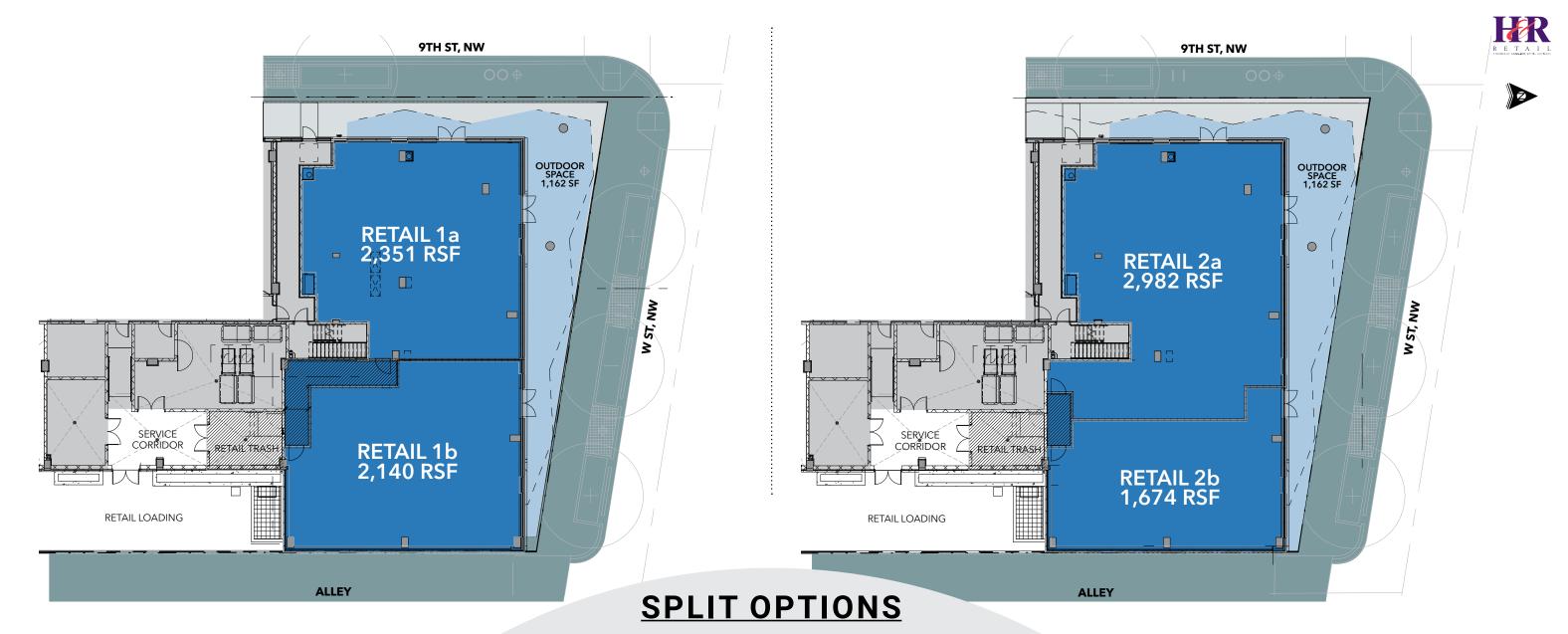
Delivery: Cold dark shell with TI Allowance

OR vanilla box*

Timing: Immediate

*Vanilla box delivery considered on a deal-by-deal basis





OPTION 1

OPTION 2

Retail 1a: 2,350 RSF

Retail 2a: 2,982 RSF

Patio 1a: 912 SF

Patio 2a: 970 SF

Retail 1b: 2,140 RSF

Retail 2b: 1,674 RSF

Patio 1b: 250 SF Patio 2b: 175 SF

Ceiling Height: 17'8" to underside of slab

Venting: 2 kitchen exhaust shafts available

Trash/Loading: Via a new, shared access corridor

Delivery: Cold dark shell with TI Allowance OR vanilla box*

Timing: Immediate

*Vanilla box delivery considered on a deal-by-deal basis















