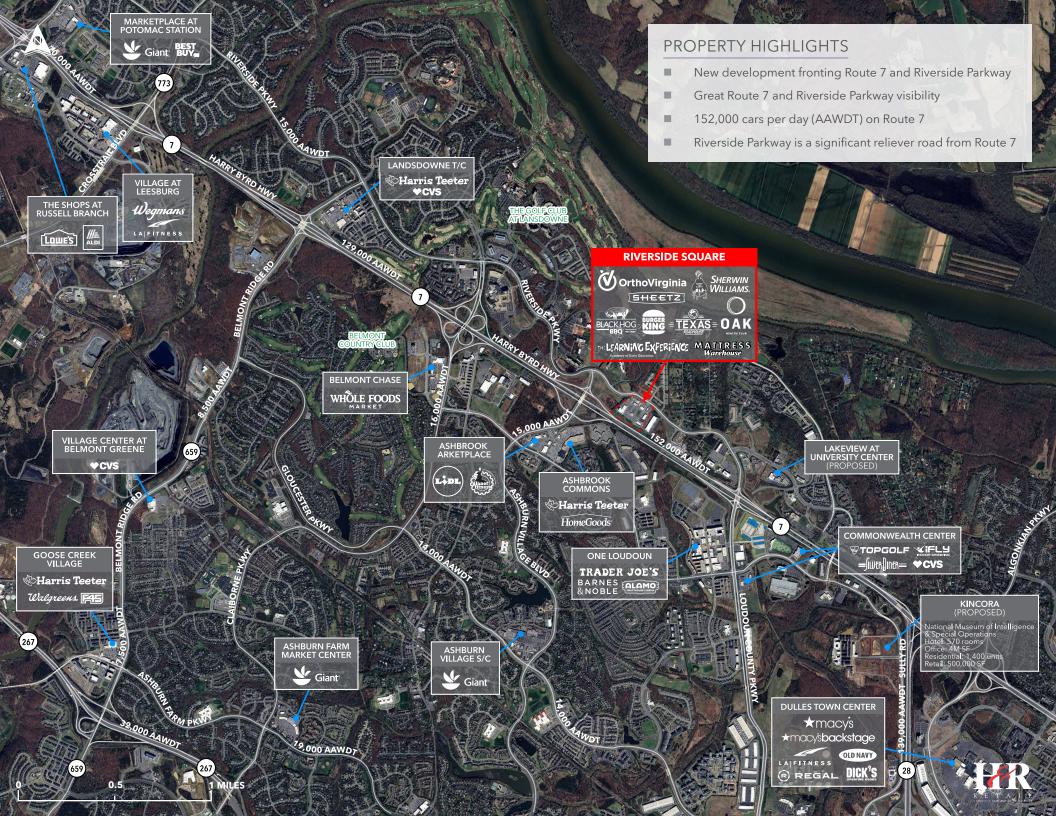
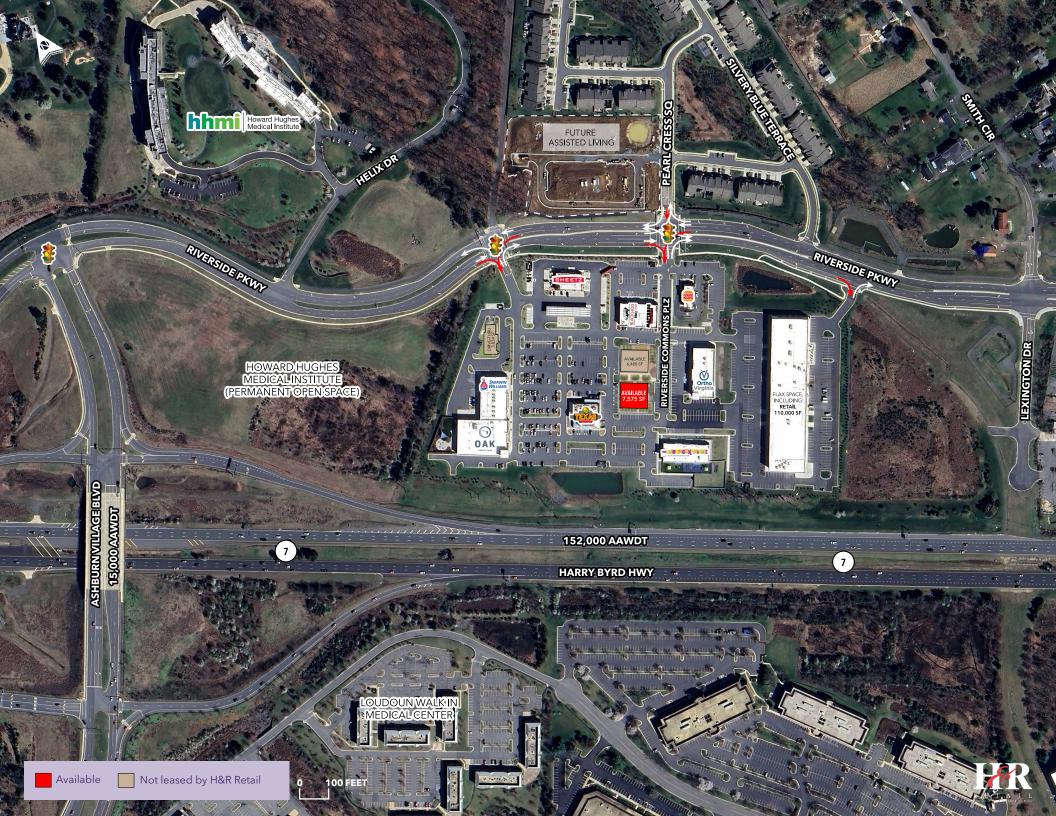


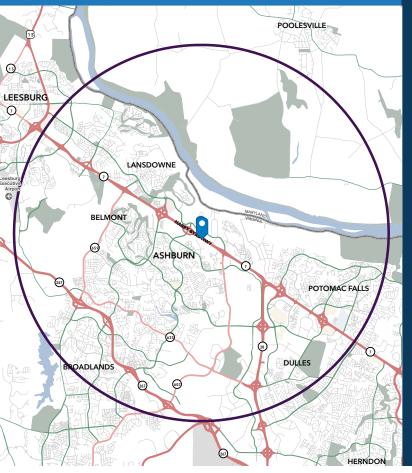
RIVERSIDE SQUARE RIVERSIDE PARKWAY & RIVERSIDE COMMONS PLAZA | ASHBURN, VA 20147













36.9

58,189

Population

Median Age

Households

EDUCATION



oma



289 Graduate/Pro

BUSINESS



5,568
Total Businesses



163,526

Daytime
Population



Food Srv &
Drinking Places

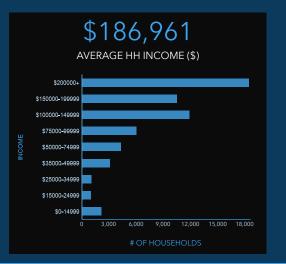
\$148,676

Median Household Income



\$65,921

Per Capita Income



TAPESTRY SEGMENTS



Boomburbs 19,925 (342%) of households

Close to one in five employed residents works in mining, oil and gas extraction, or quarrying industries. Economic BedRock is a very rural, primarily Southern market. Married-couple families reside in over half of the households, with a quarter of households that live in mobile homes. This socially conservative group earns a living working with their hands. In addition to mining, construction and agriculture are common industries for employment. They take pride in the appearance of their homes and their vehicles. Budget-minded residents enjoy home cooking, but nothing too fancy. This is a gregarious group that values time spent with friends.

- \bullet TV is the main source of information, news, and entertainment.
- They make purchases for today because tomorrow is uncertain.
 They are happy to go to work whenever the opportunity
- Budgeted vacations are taken within the US, not abroad



Enterprising Professionals 18,555 (31.9%) of households

Enterprising Professionals residents are well educated and climbing the ladder in STEM (science, technology, engineering, and mathematics) occupations. They change jobs often and therefore choose to live in condos, town homes, or apartments; many still rent their homes. The market is fast-growing, located in lower density neighborhoods of large metro areas. Enterprising Professionals residents are diverse, with Asians making up over one-fifth of the population. This young market makes over one and a half times more income than the US median, supplementing their income with high-risk investments. At home, they enjoy the Internet and TV on high-speed connections with premier channels and services.

- \bullet Early adopters of new technology in hopes of impressing peers with new gadgets.
- Enjoy talking about and giving advice on technology.
- Half have smartphones and use them for news, accessing search engines, and maps.



Professional Pride 8.118.(14.0%) of households

Professional Pride consumers are well-educated career professionals that have prospered through the Great Recession. To maintain their upscale suburban lifestyles, these goal oriented couples work, often commuting far and working long hours. However, their schedules are fine-tuned to meet the needs of their school age children. They are financially savyy; they invest wisely and benefit from interest and dividend income. So far, these established families have accumulated an average of 1.5 million dollars in net worth, and their annual household income runs at more than twice the US level. They take pride in their newer homes and spend valuable time and energy upgrading. Their homes are furnished with the latest in-home trends, including finished basements equipped with home gyms and in-hometheaters.

 Professional Pride consumers are highly qualified in the science, technology, law, or fi nance fi elds; they've worked hard to build their professional reputation or their start-up businesses.

• Life here is well organized; routine is a key ingredient to daily life.



Please Contact

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