



37.4

71,667

Median Age

Households







6,936 **Total Businesses**



173,561 Daytime Population



Food Srv &

Drinking Places

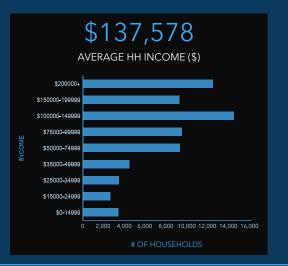
\$104,118

INCOME

Median Household Income



\$50,394





Enterprising Professionals 28,063 (39.2%) of households

Enterprising Professionals residents are well educated and ing, and mathematics) occupations. They change jobs often and therefore choose to live in condos, town homes, or apartments; many still rent their homes. The market is fast-growing, located in lower density neighborhoods of large metro areas. Enterprising Professionals residents are tion. This young market makes over one and a half times more income than the US median, supplementing their income with high-risk investments. At home, they enjoy the Internet and TV on high-speed connections with premier

- Early adopters of new technology in hopes of impressing
- Enjoy talking about and giving advice on technology.



Savvy Suburbanites 6.224 (8.7%) of households

Savvy Suburbanites residents are well educated, well and empty nester wannabes, who still have adult children at home. Located in older neighborhoods outside the urban core, their suburban lifestyle includes home

- and make liberal use of it for everything from shopping and banking to staying current and communicating.
- Informed shoppers that do their research prior to purchasing and focus on quality.



Bright Young Professionals 6,189 (8.6%) of households

Bright Young Professionals is a large market, primarily located in urban outskirts of large metropolitan areas. These communities are home to young, educated, working professionals. One out of three householders is under the age of 35. Slightly more diverse couples dominate this market, with more renters than homeowners. More than two-fifths of the households live in single-family homes; over a third live in 5+ unit buildings. Labor force participation is high, generally white-collar work, with a mix of food service and part-time jobs (among the college students). Median household income, median home value, and average rent are close to the US values. Residents of this segment are physically active and up on the latest technology.

- . These consumers are up on the latest technology.
- They get most of their information from the Internet.
- Concern about the environment, impacts their purchasing



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