

INTRODUCTION

THE PROJECT

Delivered in 2020, The Sur is a best-in-class mixed-use building with 360 apartments and 16,782 square feet of retail. Centrally located in the heart of National Landing, the location captures a dense residential and office market with Amazon's HQ2, Boeing's HQ, and Virginia Tech's Innovation Hub within a mile of The Sur.

HQ2 amazon

4.1M SFOFFICE SPACE

25,000 EMPLOYEES

\$150,000AVERAGE SALARY

\$850MINFRASTRUCTURE IMPROVEMENTS

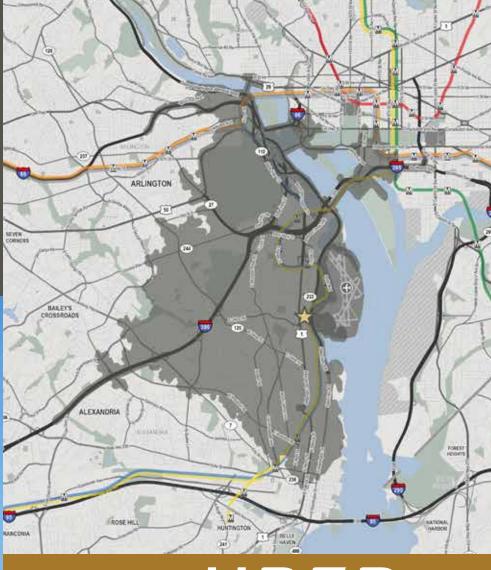
INNOVATION

2M SFFUTURE DEVELOPMENT⁶

550K SFACADEMIC/CORPORATE SPACE

350K SFSTUDENT/FACULTY HOUSING

100K SFOF RETAIL AND
SUPPORT SPACES



10-minute UBER ride



POPULATION

165,120 people



DAYTIME POPULATION

218,649 employees



NUMBER OF HOUSEHOLDS

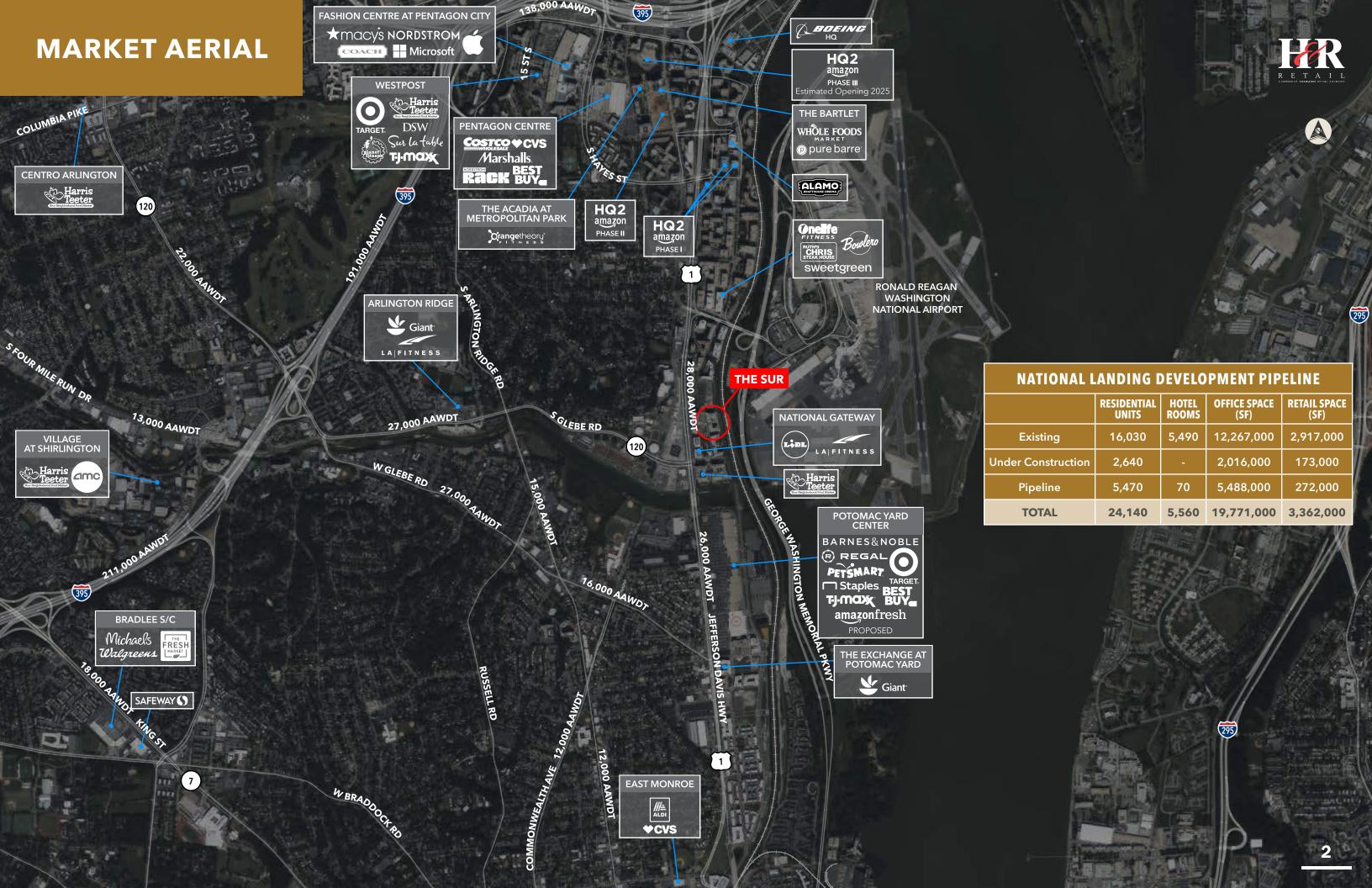
82,820 households

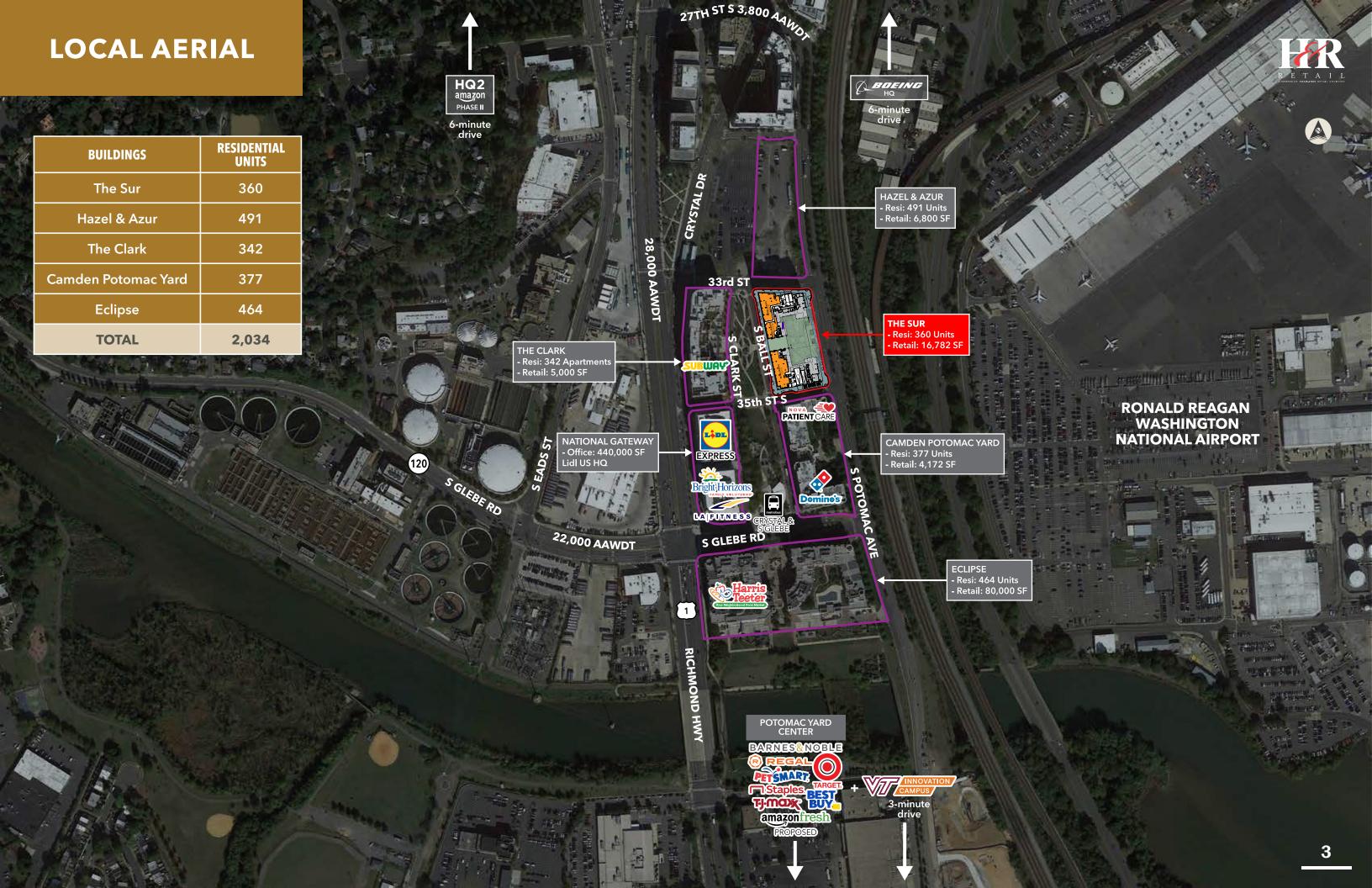


STRONG INCOME

\$174,169 average household income







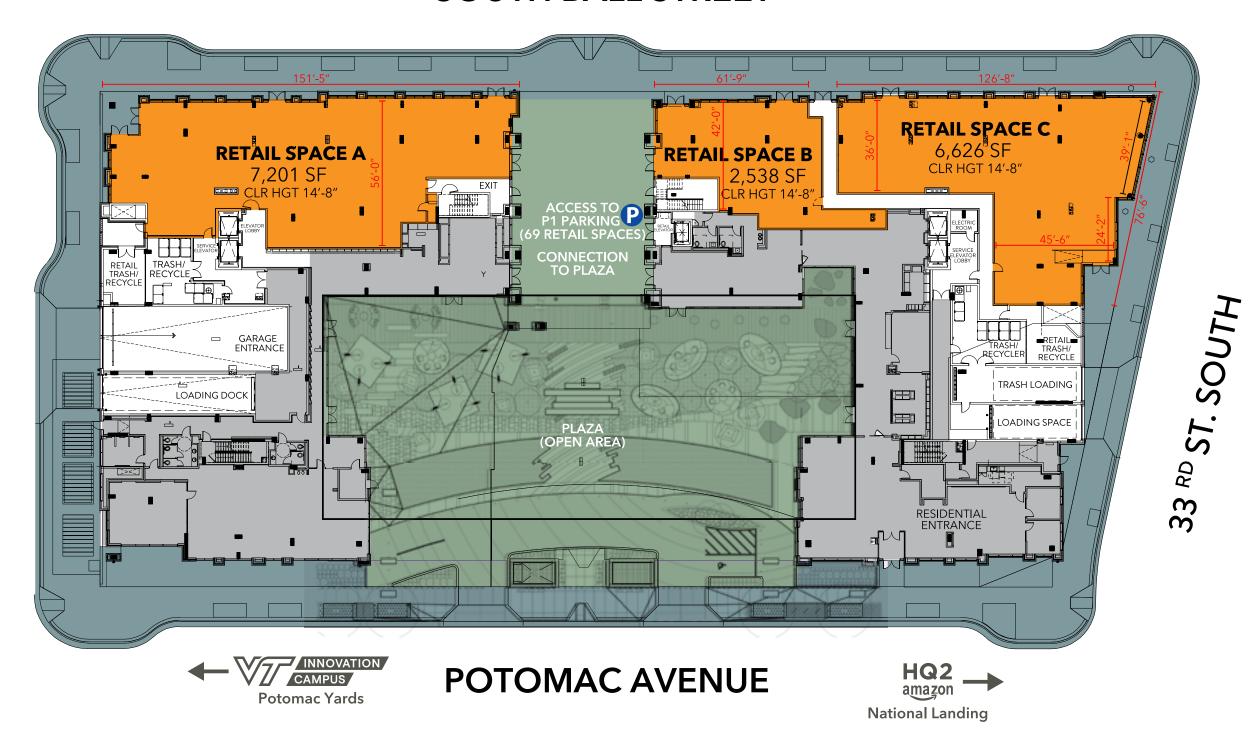
RETAIL SITE PLAN



OPTION A

SOUTH BALL STREET





ST. SOUTH

35TH

LEGEND

Available Spaces

Retail Common Area

Plaza

P Retail Garage Street Access

Residential

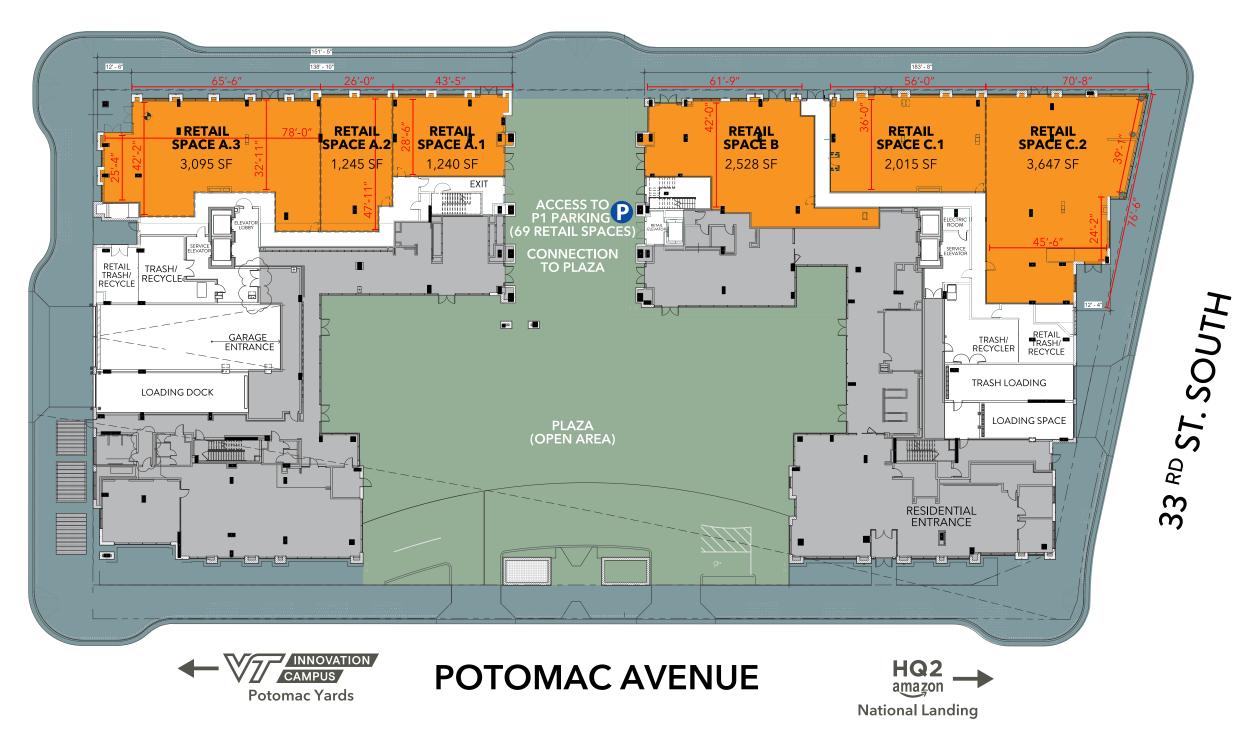
RETAIL SITE PLAN



OPTION B

SOUTH BALL STREET





LEGEND

Available Spaces

Retail Common Area

Plaza

P Retail Garage Street Access

ST. SOUTH

35TH

Residential

P1 RETAIL PARKING



69 RETAIL PARKING SPACES

SOUTH BALL STREET





POTOMAC AVENUE

LEGEND

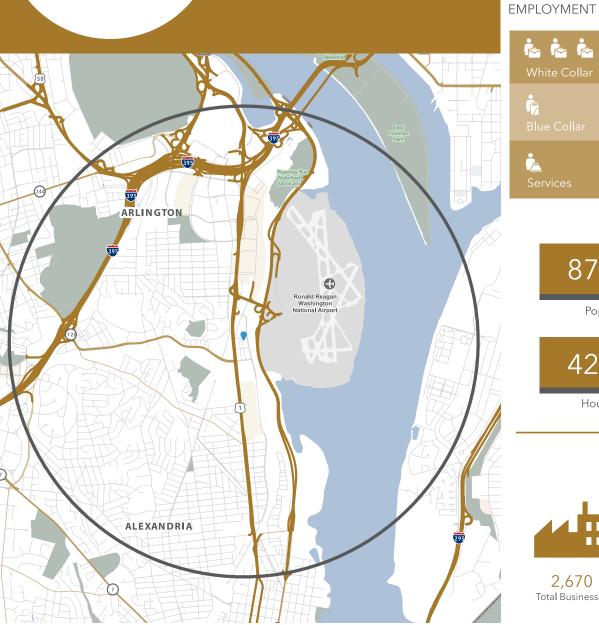
Retail Parking Spaces
Residential Parking Spaces

NEIGHBORHOOD PROFILE



1 MILE 2 MILES 3 MILES





EDUCATION

No High School

Diploma





78% Bachelor's/Grad /Prof Degree



\$117,584

INCOME

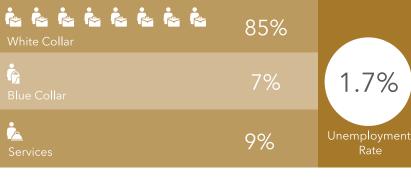
Median Household Income



\$83,766

Per Capita Income





KEY FACTS

87,548

Population

42,493

Households

36.3

Median Age

\$94,493

Median Disposable Income



TAPESTRY SEGMENTS



BUSINESS

2,670 Total Businesses



Total Employees

Metro Renters

16,427 households 38.7% of Households



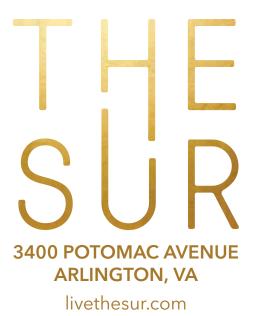
Laptops and Lattes 11,966 households 28.2% of Households



Trendsetters 4,461 households 10.5% of Households

POPULATION			
2000 Total Population	18,116	64,620	151,635
2010 Total Population	21,047	70,911	159,481
2023 Total Population	25,554	87,548	192,943
2028 Total Population	29,999	93,625	205,917
2023-2028 Annual Rate	3.26%	1.35%	1.31%
Median Age	35.4	36.3	37.4
HOUSEHOLDS			
2000 Households	8,216	30,799	70,249
2010 Households	10,232	35,493	77,168
2023 Households	12,552	42,493	93,542
2023 Average Household Size	2.04	2.05	2.03
INCOME			
Average Household Income	\$151,628	\$172,875	\$165,854
Median Household Income	\$108,767	\$117,584	\$110,843
Per Capita Income	\$74,291	\$83,766	\$80,353
2022 DODINATION DV DACE/FTHNICITY			
2023 POPULATION BY RACE/ETHNIC White Alone	49.4%	55.7%	51.3%
Black Alone	11.9%	12.2%	21.6%
American Indian Alone	1.1%	0.6%	0.6%
Asian Alone	11.0%	10.5%	8.1%
Pacific Islander Alone	0.1%	0.1%	0.1%
Some Other Race Alone	14.0%	9.1%	7.7%
Two or More Races	12.4%	11.7%	10.7%
Hispanic Origin	25.2%	18.5%	15.9%
.,			
2023 POPULATION 25+ BY EDUCAT			444000
Total	19,711	66,571	144,938
Less than 9th Grade	5.8%	2.9%	2.6%
9th - 12th Grade, No Diploma	3.2%	1.7%	2.2%
High School Graduate	5.9%	5.7%	8.8%
GED/Alternative Credential	0.8%	0.8%	1.1%
Some College, No Degree	7.5%	7.1%	9.2%
Associate Degree	4.6%	3.7%	4.2%
Bachelor's Degree	35.1%	37.1%	33.4%
Graduate/Professional Degree	37.1%	41.1%	38.5%
BUSINESS			
Total Business	1,043	2,670	7,769
Total Employees	27,859	56,786	149,852
Employment/Residential Population Ratio	1.090:1	0.650:1	0.780:1





RETAIL LEASING



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