

TEIIPO

H&R Retail and Gilbane Development Company are proud to present Tempo, a new student housing development located in College Park, MD.

Location:

- Seeking amenity retailers and cafes that desire to plant their flag on Baltimore Avenue just north of the University of Maryland's main entrance
- Over 1,300 square feet of retail space adjacent to residential lobby, can be integrated to residential lobby if desired
- Conveniently located on Baltimore Avenue, class is just steps away, your favorite local hangouts are within minutes, and the Paint Branch Trail is in your backyard
- **DELIVERY:** August 2022
- **BEDS:** 978

The Market: Excellent demographics within a 5 mile radius



DENSE POPULATION 414,519



STRONG INCOMES \$98,968 erage hh income



STRONG DAYTIME POPULATION 178,172 employees



8,059 currently operating (99% occupied)

+1,724 opening Fall 2022

+2,983 planned for Fall 23 and 24

TOTAL: **12,766** current/pipeline



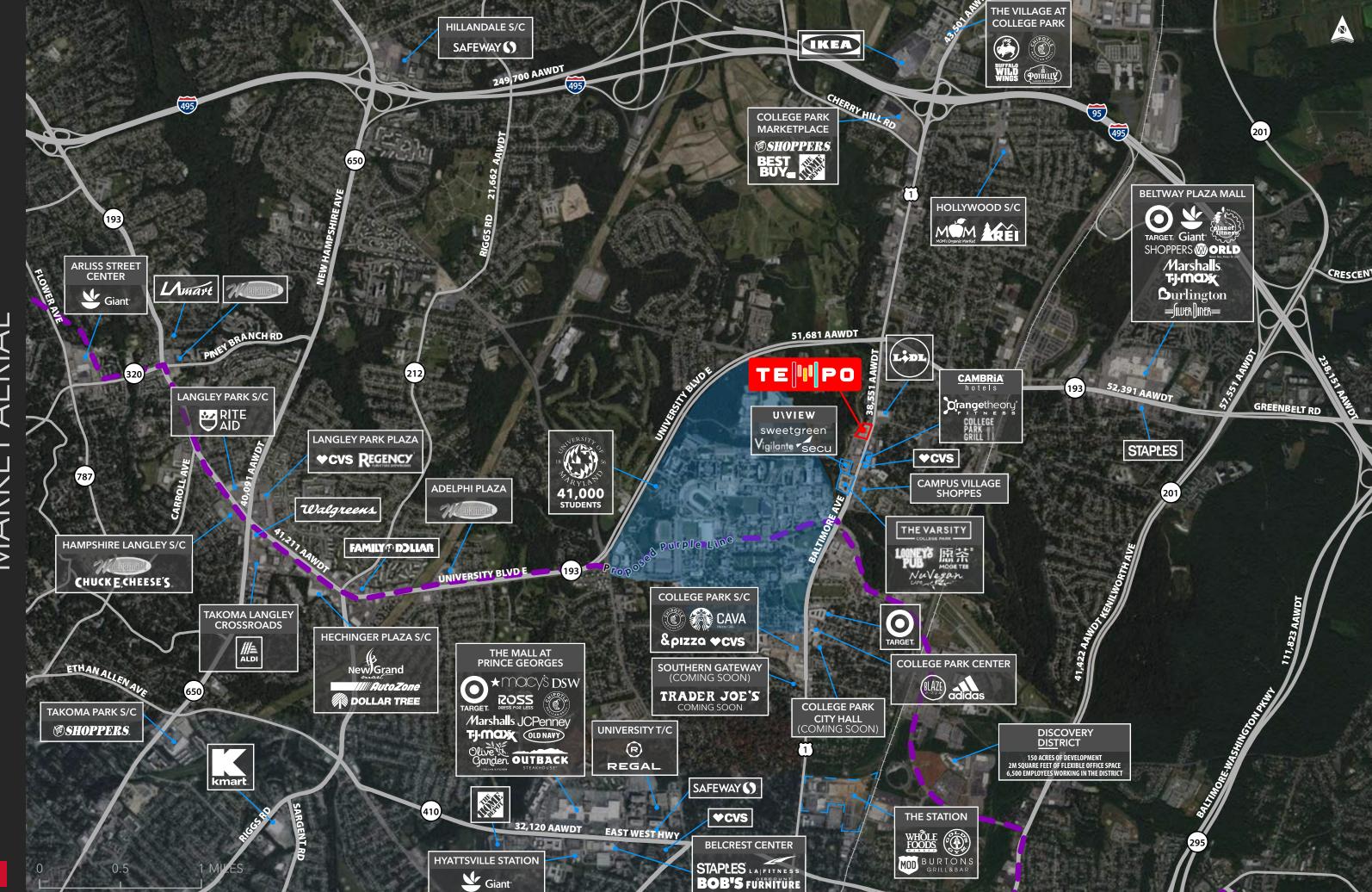
UNIVERSITY OF MARYLAND
41,000
students



UNIVERSITY OF MARYLAND FACULTY 14,000

employees









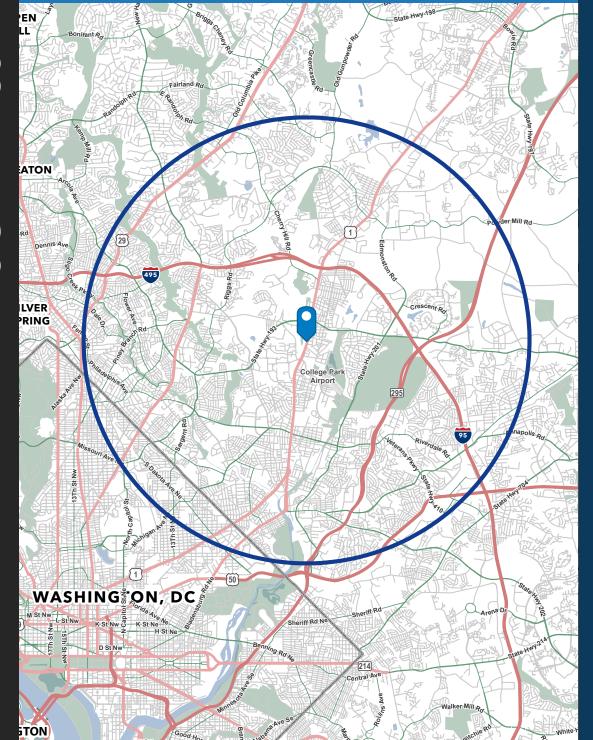






COLLEGE PARK, MD DEMOGRAPHIC PROFILE (2021)

Tempo 5 mile ring



KEY FACTS INCOME

414,519

35.0

139,367

Population

Median Age

Households

EDUCATION







BUSINESS







377,221

Daytime
Population



801 Food Srv &

Drinking Places

\$76,501

Median Household Income



\$33,361

Per Capita Income



TAPESTRY SEGMENTS



Pleasantville 16,181 (11.6%) of households

Enterprising Professionals residents are well educated and climbing the ladder in STEM (science, technology, engineering, and mathematics) occupations. They change jobs often and therefore choose to live in condos, town homes, or apartments; many still rent their homes. The market is fast-growing, located in lower density neighborhoods of large metro areas. Enterprising Professionals residents are diverse, with Asians making up over one-fifth of the population. This young market makes over one and a half times more income than the US median, supplementing their income with high-risk investments. At home, they enjoy the Internet and TV on high-speed connections with premier channels and services.

- Early adopters of new technology in hopes of impressing peers with new gadgets.
- Enjoy talking about and giving advice on technology.
- Half have smartphones and use them for news, accessing search engines, and maps.



Metro Fusion 14,159 (10.2%) of households

Savvy Suburbanites residents are well educated, well read, and well capitalized. Families include empty nesters and empty nester wannabes, who still have adult children at home. Located in older neighborhoods outside the urban core, their suburban lifestyle includes home remodeling and gardening plus the active pursuit of sports and exercise. They enjoy good food and wine, plus the amenities of the city's cultural events.

- Well-connected consumers that appreciate technology and make liberal use of it for everything from shopping and banking to staying current and communicating.
- Informed shoppers that do their research prior to purchasing and focus on quality.



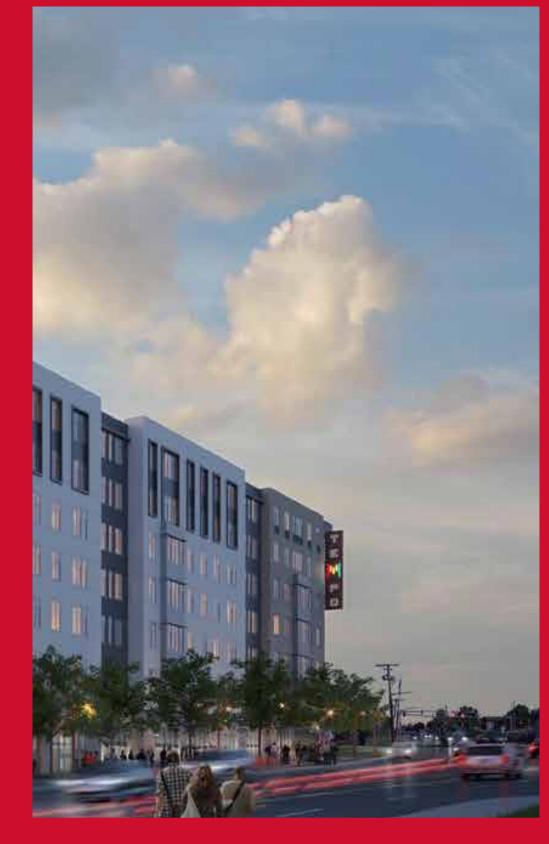
City Lights 12,099 (8.7%) of households

Workday Drive is an affluent, family-oriented market with a country flavor. Residents are partial to new housing away from the bustle of the city but close enough to commute to professional job centers. Life in this suburban wilderness offsets the hectic pace of two working parents with growing children. They favor time-saving devices, like banking online or housekeeping services, and family-oriented pursuits.

- Connected, with a host of wireless devices—anything that enables convenience, like banking, paying bills, or even shopping online.
- Well insured and invested in a range of funds, from savings accounts or bonds to stocks.
- Carry a higher level of debt, including first and second mortgages and auto loans.









RETAIL LEASING

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