





BEACON SQUARE

ANNAPOLIS, MD

2500 RIVA ROAD

SJC Ventures and H&R Retail are proud to announce Beacon Square, a new mixed-use development with regional accessibility on Riva Road in Annapolis, MD.

PROJECT

- 93,395 square foot grocery anchored retail center
- 428 retail parking spaces
- 508 apartment units
- Riva Road access and visibility

MARKET - ANNAPOLIS, MD

- One of the most affluent and sought after trade areas in the Washington-Baltimore MSA
- Annapolis is the state capital of Maryland and home to the United States Naval Academy
- Regional accessibility to Route 50 & I-97

TIMING

- **CONSTRUCTION START: JANUARY 2022**
- RETAIL SHELL DELIVERY: APRIL 2023
- **PROJECT OPENING:** RETAIL OCTOBER 2023 APARTMENTS APRIL 2024



REGIONAL DRIVERS

State of Maryland Employees

12,132

Anne Arundel County

Employees

5,190

Anne Arundel Medical Center

Employees

3,900+ Inpatient admissions

23,100

U.S. Naval Academy

Employees

2,600

Total Enrollment

4,465

St. John's College

Employees

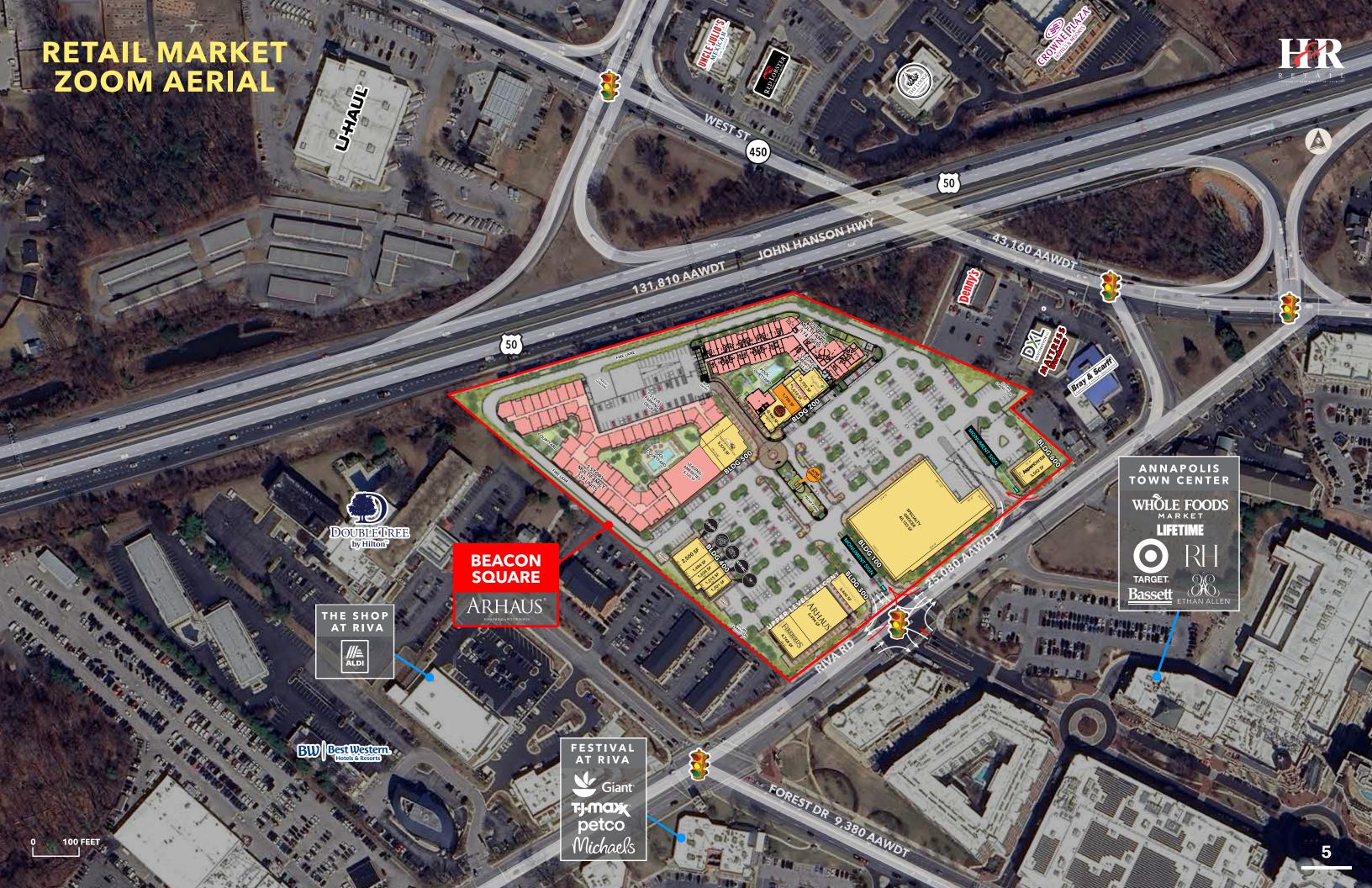
175
Total Enrollment
484

2024 DEMOGRAPHICS

O • Total	Daytime	\$ Average HH	Total	Bachelor's/Grad/
Population	Population 	Income 	Businesses 	Prof Degree
1 MILE 6,962	31,878	\$158,867	1,953	51.7%
3 MILES 52,176	97,362	\$163,569	5,029	57.1%
5 MILES 105,475	152,516	\$172,462	7,281	58%

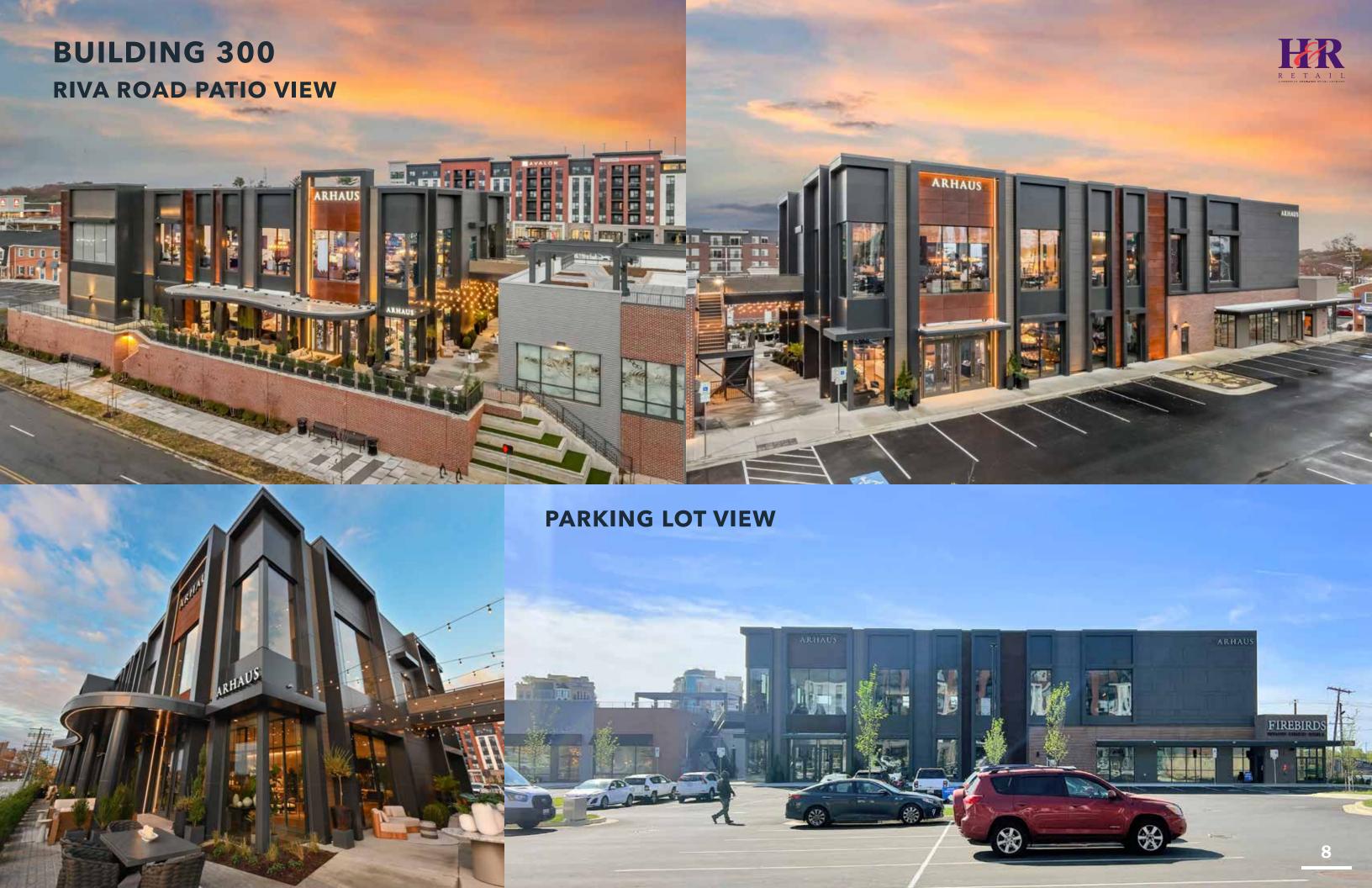












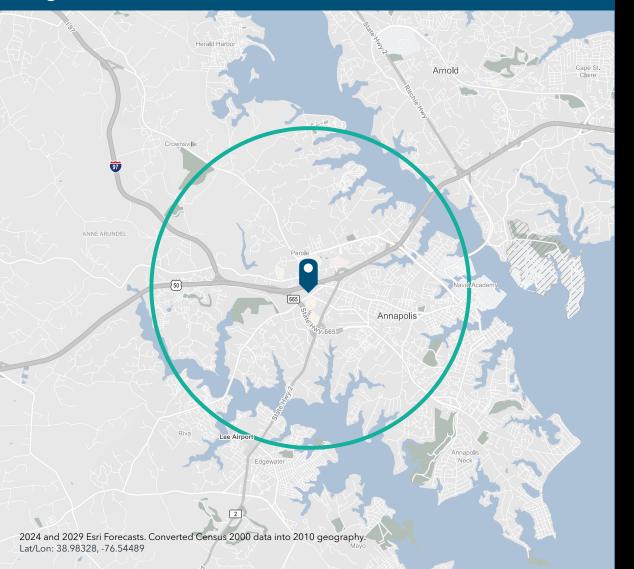


DEMOGRAPHIC PROFILE





Beacon Square Ring of 3 miles



EDUCATION



15.1% High School Graduate



21.8% Some College



30.9% Bachelor's Degree



Grad/Prof Degree

\$117,161

INCOME

Median Household Income



0-1499

\$70,180

Per Capita Income

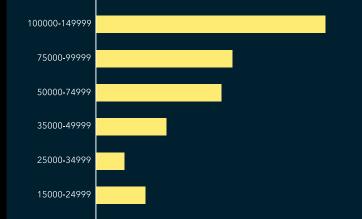
EMPLOYMENT

White Collar	75%
Blue Collar	11%
Services	14%

KEY FACTS

52,176 42.3 Median Age **Population** \$91,468 22,452 Median Disposable Income

\$163,569 **AVERAGE HH INCOME (\$)** 200000-150000-19999 100000-14999



2,000

3,000

4,000

BUSINESS

Households



5,124 **Total Businesses**



68,648 **Total Employees**

TAPESTRY SEGMENTS



Urban Chic 3,454 households

Exurbanites 3,049 households **15.4%** of Households **13.6%** of Households



Golden Years 2,192 households **9.8%** of Households

DEMOGRAPHIC PROFILE



	1 MILE	3 MILE S	5 MILES		1 MILE	3 MILE S	5 MILES		1 MILE	3 MILE S	5 MILES		1 MILE	3 MILE S	5 MILES
POPULATION SUMMARY 2024 POPULATION 15+ BY MARITAL STATUS							2024 HOUSEHOLDS BY INCOME 2024 EMPLOYED POPULATION 16+ BY OCCUPATION								
2000 Total Population	4,884	46,310	95,032	Total Population 15+	6,127	44,127	88,230	<\$15,000	4.7%	4.6%	4.2%	White Collar	75.3%	74.1%	75.3%
2010 Total Population	5,842	50,699	102,662	Never Married	41.2%	31.4%	28.9%	\$15,000 - \$24,999	3.5%	4.4%	3.8%	Management/Business/Financial	29.2%	28.3%	28.4%
2024 Total Population	6,962	52,176	105,475	Married	42.7%	51.4%	54.4%	\$25,000 - \$34,999	2.2%	2.5%	2.9%	Professional	29.8%	31.5%	32.3%
2024 Group Quarters	325	1,308	1,952	Widowed	4.8%	6.0%	5.6%	\$35,000 - \$49,999	4.6%	6.3%	6.1%	Sales	9.3%	8.5%	8.1%
2029 Total Population	7,847	53,779	107,359	Divorced	11.3%	11.2%	11.1%	\$50,000 - \$74,999	10.6%	11.1%	11.0%	Administrative Support	7.1%	5.9%	6.6%
2024-2029 Annual Rate	2.42%	0.61%	0.35%	2024 POPULATION 25+ BY EDUCATIONAL ATTAINMENT			\$75,000 - \$99,999	14.6%	12.1%	11.9%	Services	14.1%	14.6%	13.6%	
2024 Total Daytime Population	31,878	72,724	102,277					\$100,000 - \$149,999	23.2%	20.4%	19.5%	Blue Collar	10.6%	11.3%	11.0%
Workers	28,950	72,724	102,277	Total	5,427	38,670	76,917	\$150,000 - \$199,999	13.7%	14.3%	13.7%	Farming/Forestry/Fishing	0.0%	0.1%	0.1%
Residents	2,928	24,638	50,239	Less than 9th Grade	4.2%	3.0%	2.5%	\$200,000+	23.1%	24.3%	26.9%	Construction/Extraction	3.8%	4.6%	3.7%
				9th - 12th Grade, No Diploma	2.6%	3.0%	2.6%	Average Household Income	\$158,867	\$163,569	\$172,462	Installation/Maintenance/Repair	1.0%	1.1%	1.9%
2024 POPULATION BY AGE				High School Graduate	18.5%	13.1%	13.5%	Median Household Income	\$116,268	\$117,161	\$120,958	Production	1.3%	1.2%	1.1%
Population Age 0 - 4	3.7%	5.1%	5.2%	GED/Alternative Credential	2.7%	2.0%	2.2%	Per Capita Income	\$74,876	\$70,180	\$70,949	Transportation/Material Moving	4.5%	4.2%	4.3%
Population Age 5 - 9	4.3%	5.4%	5.7%	Some College, No Degree	14.2%	14.8%	14.5%	2024 OWNER OCCUPIED HOUS	CING LINITS BY W	AI IIE					
Population Age 10 - 14	4.0%	4.9%	5.5%	Associate Degree	6.1%	7.0%	6.7%	Total	1,417	13,796	30,108	2024 CONSUMER SPENDING			
Population Age 15 - 24	10.1%	10.5%	10.7%	Bachelor's Degree	27.0%	30.9%	31.8%	<\$50,000	4.9%	1.3%	1.1%	Apparel & Services: Total \$	\$11,609,041	\$75,226,100	\$151,302,319
Population Age 25 - 34	19.3%	14.2%	12.6%	Graduate/Professional Degree	24.7%	26.2%	26.2%	\$50,000 - \$99,999	0.0%	0.3%	0.3%	Average Spent	\$3,408.41	\$3,350.53	\$3,489.69
Population Age 35 - 44	15.0%	13.3%	13.4%	HOUSEHOLDS SUMMARY				\$100,000 - \$149,999	0.0%	0.3%	0.3%	Education: Total \$	\$8,613,112	\$57,414,268	\$120,951,391
Population Age 45 - 54	11.7%	10.7%	11.5%	2000 Households	1,669	18,208	36,958	\$150,000 - \$14 9 ,999	0.0%	1.5%	1.0%	Average Spent	\$2,528.81	\$2,557.20	\$3,540.06
Population Age 55 - 64	12.1%	12.5%	13.3%	2000 Average Household Size	2.40	2.30	2.40	\$200,000 - \$249,999	0.3%	1.3%	0.9%	Entertainment/Recreation: Total \$	\$19,344,036	\$131,771,666	\$267,581,654
Population Age 65 - 74	11.3%	11.9%	11.8%	2010 Households	2,406	20,105	40,282	\$250,000 - \$299,999 \$250,000 - \$299,999	5.3%	2.5%	1.9%	Average Spent	\$5,679.40	\$5,869.04	\$6,171.59
Population Age 75 - 84	6.6%	8.2%	7.6%	2010 Average Household Size	2.18	2.29	2.39	\$300,000 - \$399,999	13.9%	2.5% 9.7%	1.9%	Food at Home: Total \$	\$35,133,272	\$232,093,248	\$465,843,031
Population Age 85 +	2.0%	3.3%	2.8%	2024 Households	3,406	22,452	43,357	\$400,000 - \$499,999			15.5%	Average Spent	\$10,315.11	\$9,231.83	\$10,744.36
Population Age 18 +	85.6%	81.6%	80.4%	2024 Average Household Size	1.95	2.27	2.39	\$500,000 - \$749,999	9.4% 44.5%	15.0% 38.2%	35.6%	Food Away from Home: Total \$	\$19,143,732	\$126,449,803	\$254,979,204
Median Age	40.4	42.3	42.7	2029 Households	4,013	23,540	44,774	\$750,000 - \$74 7 ,799	13.8%	16.9%	19.4%	Average Spent	\$5,620.59	\$5,632.01	\$5,880.92
				2029 Average Household Size	1.87	2.23	2.35	\$1,000,000 +	3.2%	8.0%	9.7%	Health Care: Total \$	\$35,353,279	\$241,478,109	\$486,325,855
2024 POPULATION BY SEX				2024-2029 Annual Rate	3.33%	0.95%	0.65%					Average Spent	\$10,379.71	\$10,755.31	\$11,216.78
Male Population	3,539	25,223	51,438	2010 Families	1,225	11,573	24,992	Average Home Value	\$632,851	\$703,200	\$714,831	HH Furnishings & Equipment: Total \$	\$14,934,983	\$101,025,728	\$204,001,787
Female Population	3,423	26,953	54,037	2010 Average Family Size	2.92	2.91	2.96	2024 EMPLOYED POPULATION	N 16+ BY INDUST	'RY		Average Spent	\$4,384.90	\$4,499.63	\$4,705.16
				2024 Families	1,529	12,564	26,340	Total	3,912	27,174	54,613	Personal Care Products & Services: Total \$	\$4,945,450	\$33,114,771	\$66,446,839
2024 POPULATION BY RACE/ETHN	VICITY			2024 Average Family Size	2.77	3.00	3.05	Agriculture/Mining	0.6%	0.4%	0.3%	Average Spent	\$1,451.98	\$1,474,91	\$1,532.55
White Alone	59.9%	61.8%	68.1%	2029 Families	1,797	13,050	26,979	Construction	10.0%	7.9%	7.2%	Shelter: Total \$	\$130,635,688	\$881,353,833	\$1,778,744,774
Black Alone	18.2%	16.7%	12.3%	2029 Average Family Size	2.67	2.97	3.02	Manufacturing	3.1%	4.8%	4.8%	Average Spent	\$38,354.58	\$39,255.03	\$41,025.55
American Indian Alone	0.4%	0.6%	0.5%	2024-2029 Annual Rate	3.28%	0.76%	0.48%	Wholesale Trade	2.5%	1.9%	1.7%	Support Payments/Cash	\$16,001,478	\$115,235,035	\$232,205,180
Asian Alone	3.4%	3.0%	2.9%	2024 2027 Aimuul Nato	3.2070	0.7070	0.4070	Retail Trade	10.6%	7.3%	7.5%	Contributions/Gifts in Kind: Total \$. , ,	
Pacific Islander Alone	0.1%	0.0%	0.0%	HOUSING UNIT SUMMARY				Transportation/Utilities	4.0%	4.3%	4.7%	Average Spent	\$4,698.03	\$5,132.51	\$5,355.66
Some Other Race Alone	9.7%	10.1%	8.0%	2024 Housing Units	3,684	24,361	46,972	Information	0.9%	1.9%	2.1%	Travel: Total \$	\$14,480,487	\$100,136,171	\$204,450,546
Two or More Races	8.4%	7.8%	8.1%	Owner Occupied Housing Units	38.5%	56.7%	64.1%	Finance/Insurance/Real Estate	4.9%	6.5%	6.5%	Average Spent	\$4,251,46	\$4,460.01	\$4,715.51
Hispanic Origin	16.6%	16.8%	14.2%	Renter Occupied Housing Units	53.9%	35.5%	28.2%	Services	53.6%	53.6%	54.0%	Vehicle Maintenance & Repairs: Total \$	\$7,037,643	\$46,811,075	\$93,551,864
Diversity Index	70.3	69.3	62.7	Vacant Housing Units	7.5%	7.8%	7.7%	Public Administration	9.7%	11.3%	11.2%	Average Spent	\$2,066.25	\$2,084.94	\$2,157.71

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