

PLAZA 30 NEW CARROLLTON, MD

HIGHLIGHTS

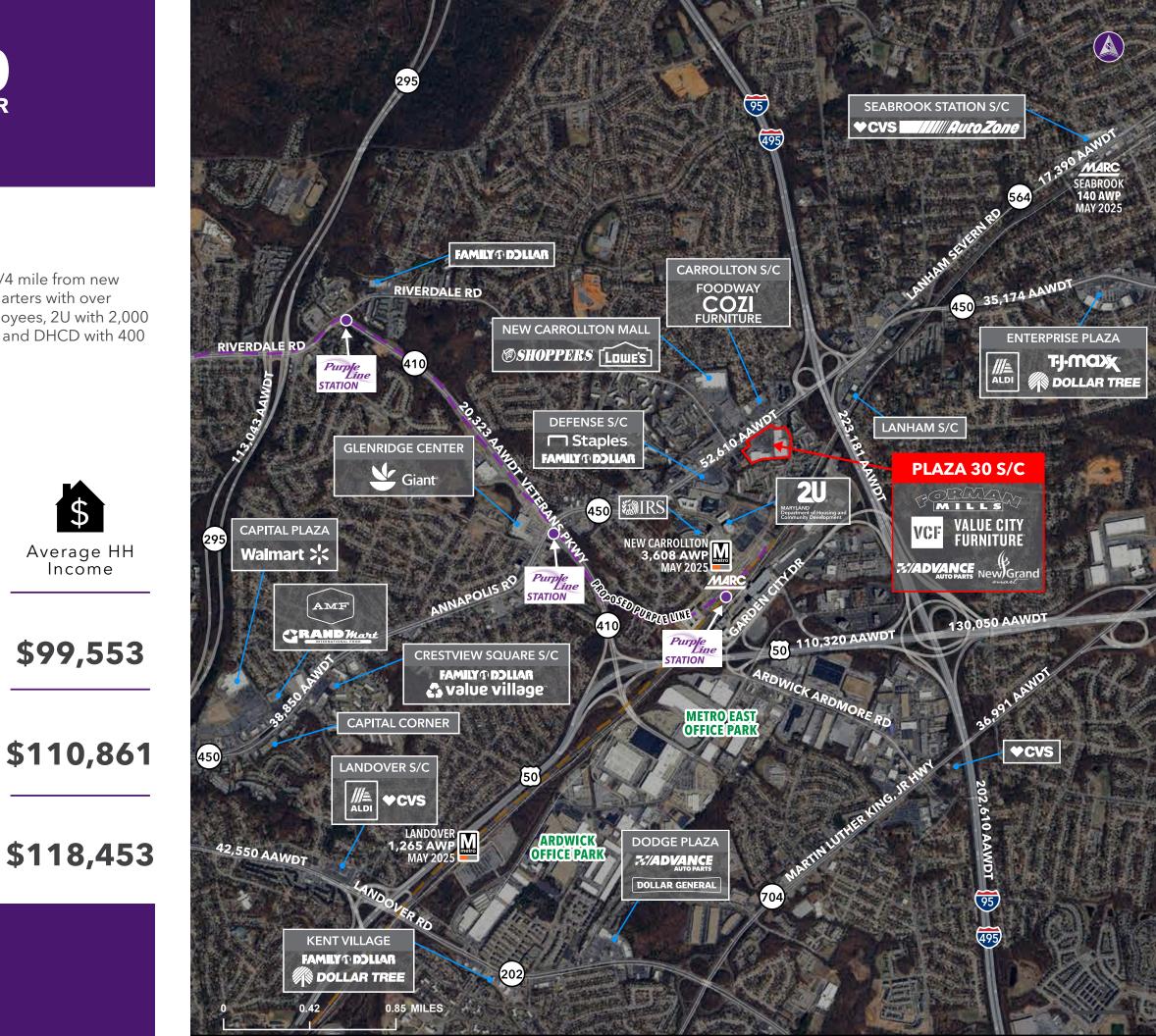
- Well located at signalized intersection of Annapolis Road (Rt. 450) and Riverdale Road
- Less than 1/4 mile from new IRS headquarters with over 5,500 employees, 2U with 2,000 employees and DHCD with 400 employees

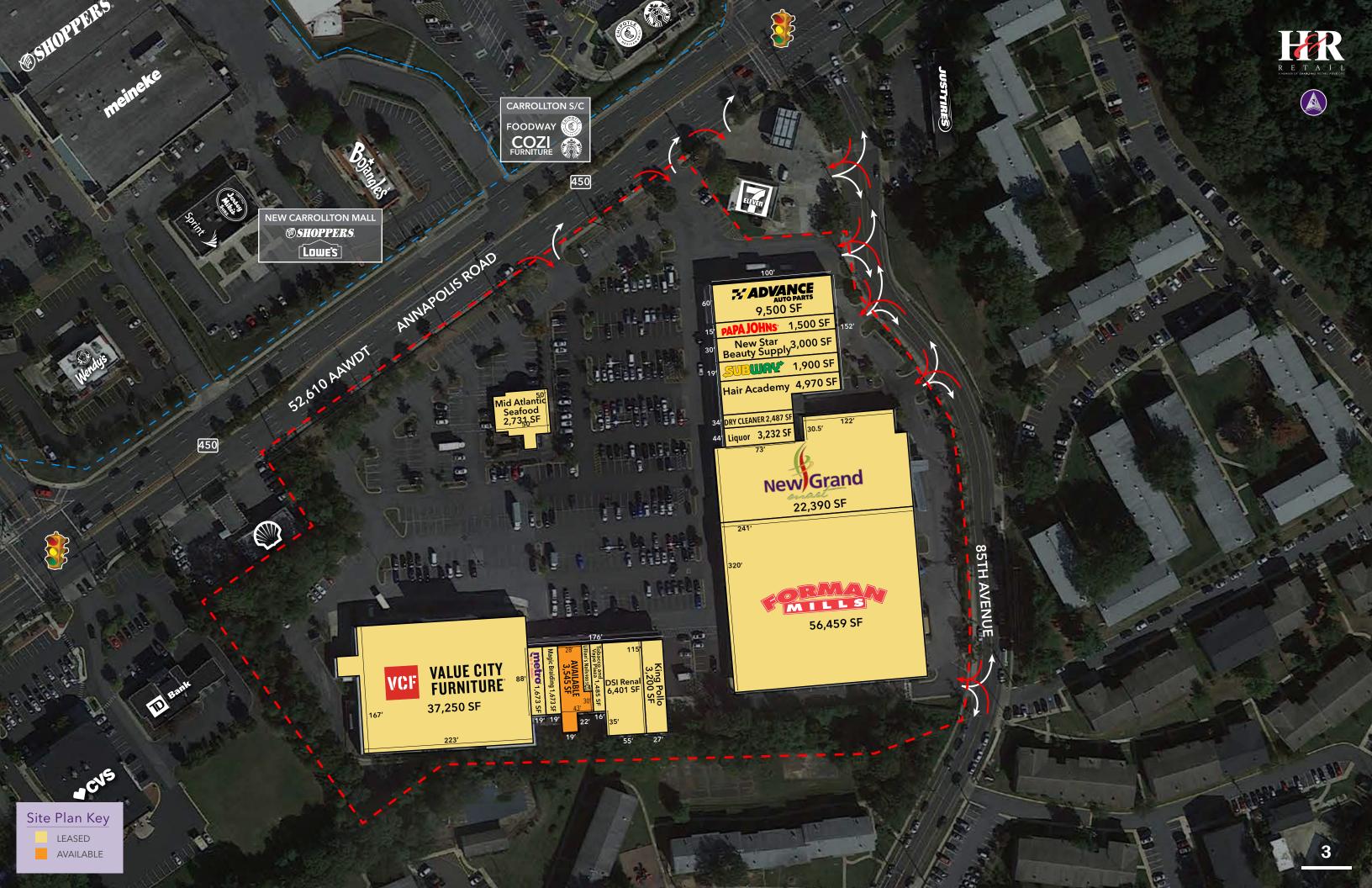
332,693

2024 DEMOGRAPHICS		
		\$
Total Population ————	Daytime Population ————	Average HH Income
1 MILE 18,632	17,754	\$99,553
3 MILES 148,941	124,950	\$110,861
5 MILES		



338,341







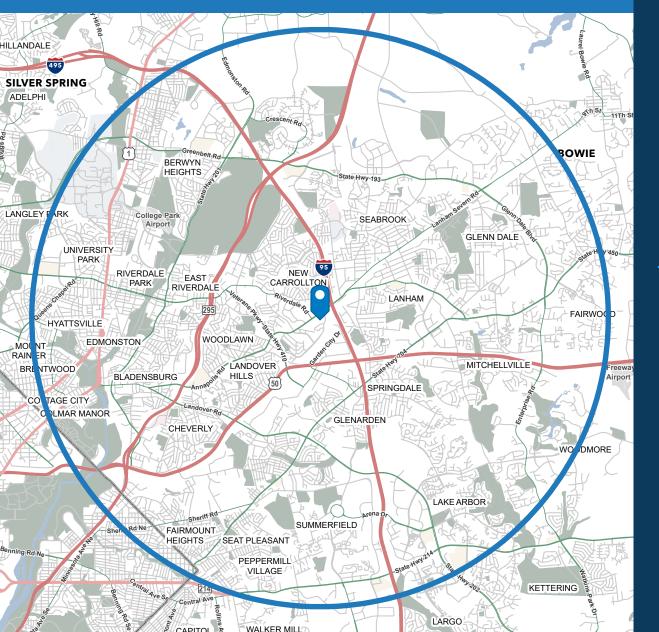


Psychographic Profile

2024 and 2029 Esri Forecasts. Converted Census 2000 data into 2010 geography









EDUCATION 22% High School Diploma Bachelor's Degree

BUSINESS



11,516 **Total Businesses**



338,341 Daytime Population



17% Graduate/Professional

Degree

607 Food Srv & Drinking

\$89,140 Median Household Income

INCOME





TAPESTRY SEGMENTS



Pleasantville 14,80 (13.1%) of households

Prosperous domesticity best describes the settled denizens of Pleasantville. Situated principally in older housing in suburban areas in the Northeast (especially in New York and New Jersey) and secondarily in the West (especially in California), these slightly older couples move less than any other market. Many couples have already transitioned to empty nesters; many are still home to adult children. Families own older, single-family homes and maintain their standard of living with dual incomes. These consumers have higher incomes and home values and much higher net worth. Older homes require upkeep; home improvement and remodeling projects are a priority–preferably done by contractors. Residents spend their spare time participating in a variety of sports or watching movies. They shop online and in a variety of stores, from upscale to discount, and use the Internet largely for financial purposes.

- Not cost-conscious, these consumers willing to spend more for quality and brands they like.
- Prefer fashion that is classic and timeless as opposed to trendy.



City Lights 9,414 (8.3%) of households

City Lights, a densely populated urban market, is the epitome of equality. The wide-ranging demographic characteristics of residents mirror their passion for social welfare and equal opportunity. Household types range from single person to married-couple families, with and without children. A blend of owners and renters, singlefamily homes and town homes, midrise and high-riseapartments, these neighborhoods are both racially and ethnically diverse. Many residents have completed some college or a degree, and they earn a good income in professional and service occupations. Willing to commute to their jobs, they work hard and budget well to support their urban lifestyles, laying the foundation for stable financial

- Theyare price savvy but will pay for quality brands they trust.
- Reflecting the diversity of their neighborhoods, residents stand by their belief in equal opportunity.
- Attuned to nature and the environment, and when they can, purchase natural products.



Family Foundations 9,338 (8.2%) of households

ties. Ólder children, still living at home, working toward financial independence, are common within these households. Neighborhoods are stable: little household growth has occurred for more than a decade. Many residents work in the health care industry or public administration across all levels of government. Style is important to these consumers, who spend on clothing for themselves and their children, as well as on smartphones.

- Over one-third of households currently receive Social Security benefits; more than a quarter draw income from retirement accounts.
- A strong focus is on religion and character.
- Style and appearance is important.



OPEN.

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