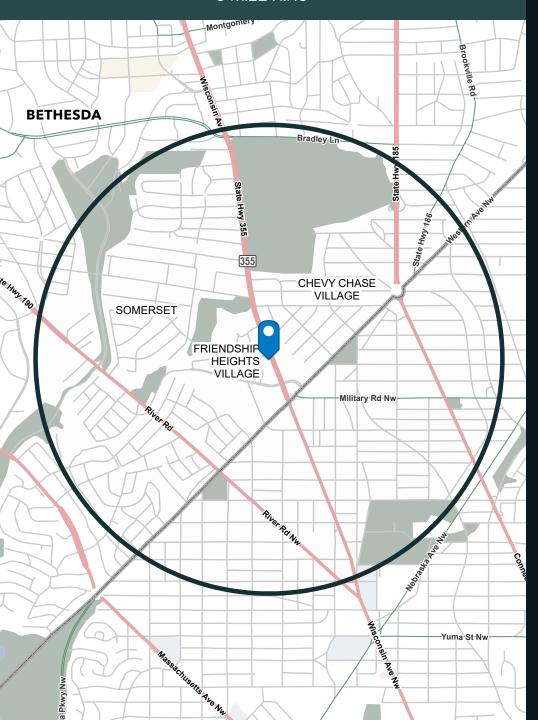






# **DEMOGRAPHICS**

5 MILE RING



**KEY FACTS** 

25,889

46.6

11,859

Population

Median Age

Households

### **EDUCATION**





Bachelor's Degree



#### **BUSINESS**



1,630 **Total Businesses** 



33,148 Daytime Population



Food Srv & Drinking

## INCOME



\$162,326

Median Household Income



\$103,604

Per Capita Income

\$226,368



#### **TAPESTRY SEGMENTS**



Laptops and Lattes 5,112 (43.1%) of households

Laptops and Lattes residents are predominantly single, well-educated professionals in business, finance, legal, computer, and entertainment occupations. They are affluent and partial to city living-and its amenities. Neighborhoods are densely populated, primarily located in the cities of large metropolitan areas. Many residents walk, bike, or use public transportation to get to work; a number work from home. Although single householders technically outnumber couples, this market includes a higher proportion of partner households, including the highest proportion of same-sex couples. Residents are more interested in the stock market than the housing market. Laptops and Lattes residents are cosmopolitan and connected-technologically savvy consumers. They are active and health conscious, and care about the environment.

• These are health-conscious consumers, who exercise regularly and pay attention to the nutritional value of the food they purchase.



Top Tier 2,928 (24.7%) of households

The residents of the wealthiest Tapestry market, Top Tier, earn more than three times the US household income. They have the purchasing power to indulge any choice, but what do their hearts' desire? Aside from the obvious expense for the upkeep of their lavish homes, consumers select upscale salons, spas, and fitness centers for their personal well-being and shop at high-end retailers for their personal effects. Whether short or long, domestic or foreign, their frequent vacations spare no expense. Residents fill their weekends and evenings with opera, classical music concerts, charity dinners, and shopping. These highly educated professionals have reached their corporate career goals. With an accumulated average net worth of over 1.5 million dollars and income from a strong investment portfolio, many of these older residents have moved into consulting roles or operate their own businesses.

• They regularly cook their meals at home, attentive to good nutrition and fresh organic foods.



Urban Chic 2,450 (20.7%) of households

Urban Chic residents are professionals that live a sophisticated, exclusive lifestyle. Half of all households are occupied by married-couple families and about 30% are singles. These are busy, well-connected, and well-educated consumers-avid readers and moviegoers, environmentally active, and financially stable. This market is a bit older, with a median age of almost 43 years, and growing slowly, but steadily.

- Residents are employed in white collar occupations-in managerial, technical, and legal positions.
- Over 40% of households receive income from investments.
- Environmentally aware, residents actively recycle and maintain a "green" lifestyle.
- These busy, tech-savvy residents use PCs extensively for an array of activities such as shopping, banking, and staying current—a top market for Apple computers.





RETAIL LEASING

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