CROSSING

CAPITOL RIVERFRONT • WASHINGTON, DC



TISHMAN SPEYER

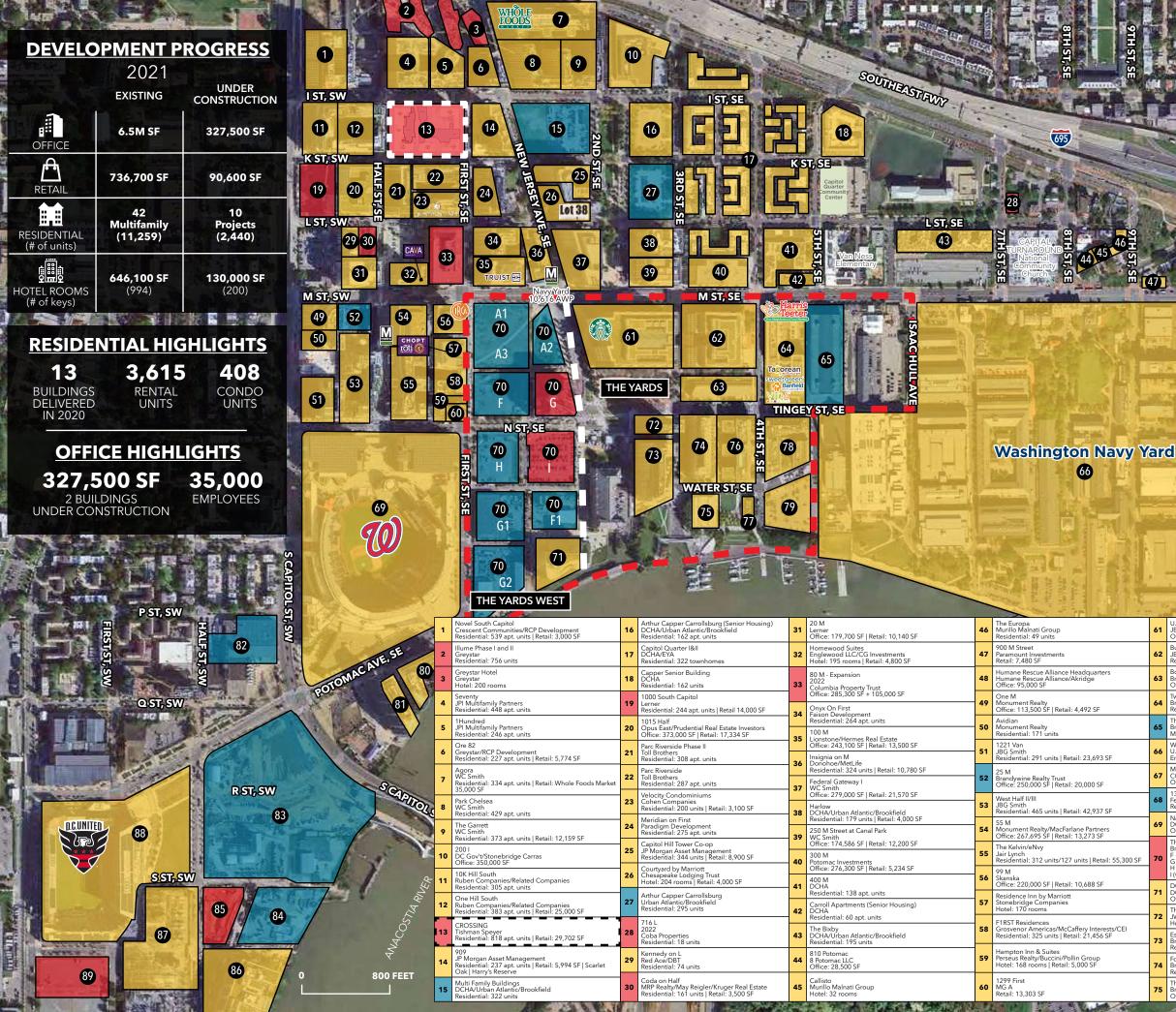




OVERALL PROJECT:TWO ACRE SITE AT THE NORTHWEST QUADRANT OF FIRST ST, SE AND K ST, SE81829,702 SFAPARTMENTSOF RETAIL

the state of







26 W 8 Y

MST,SE

68



48

X

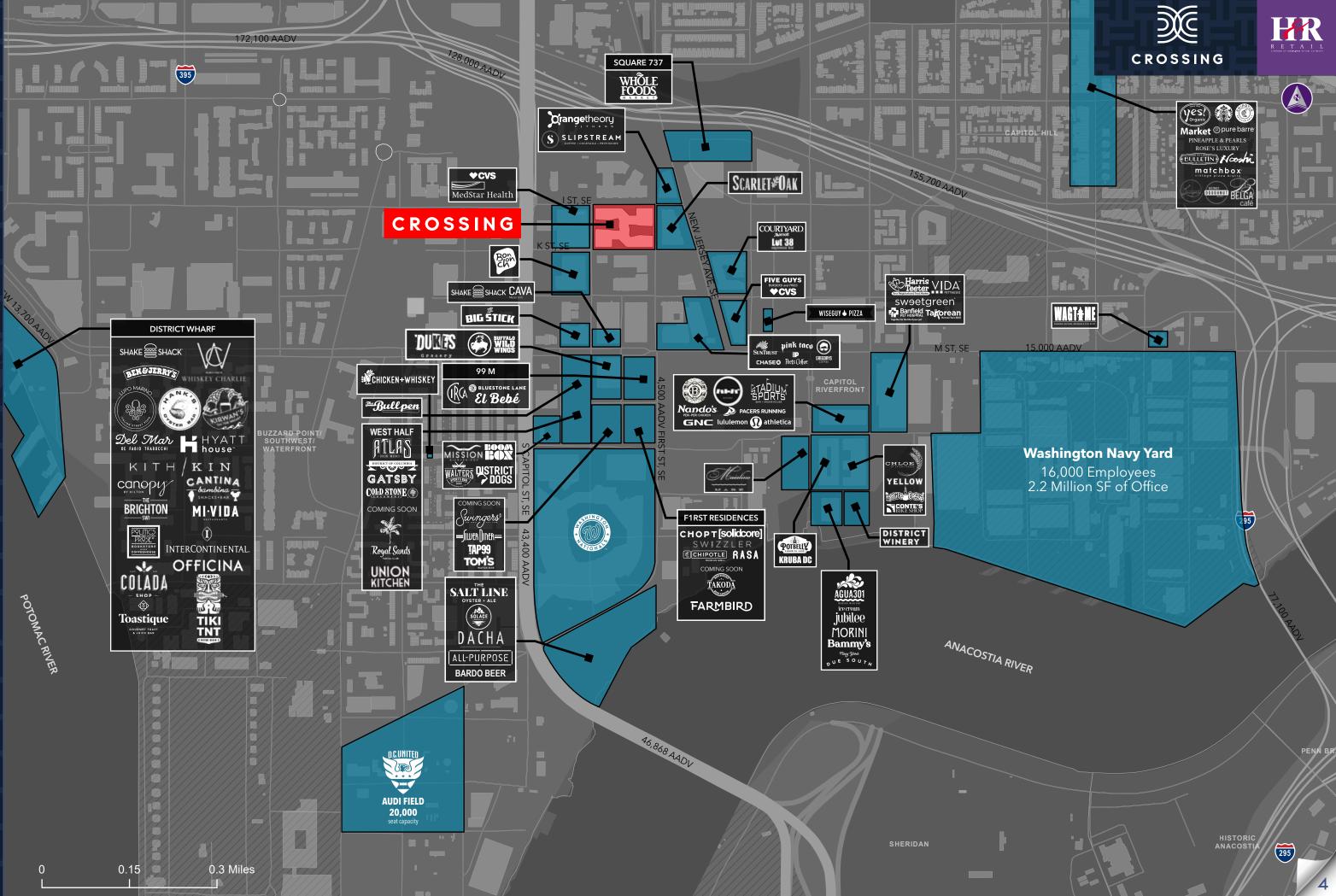
CROSSING

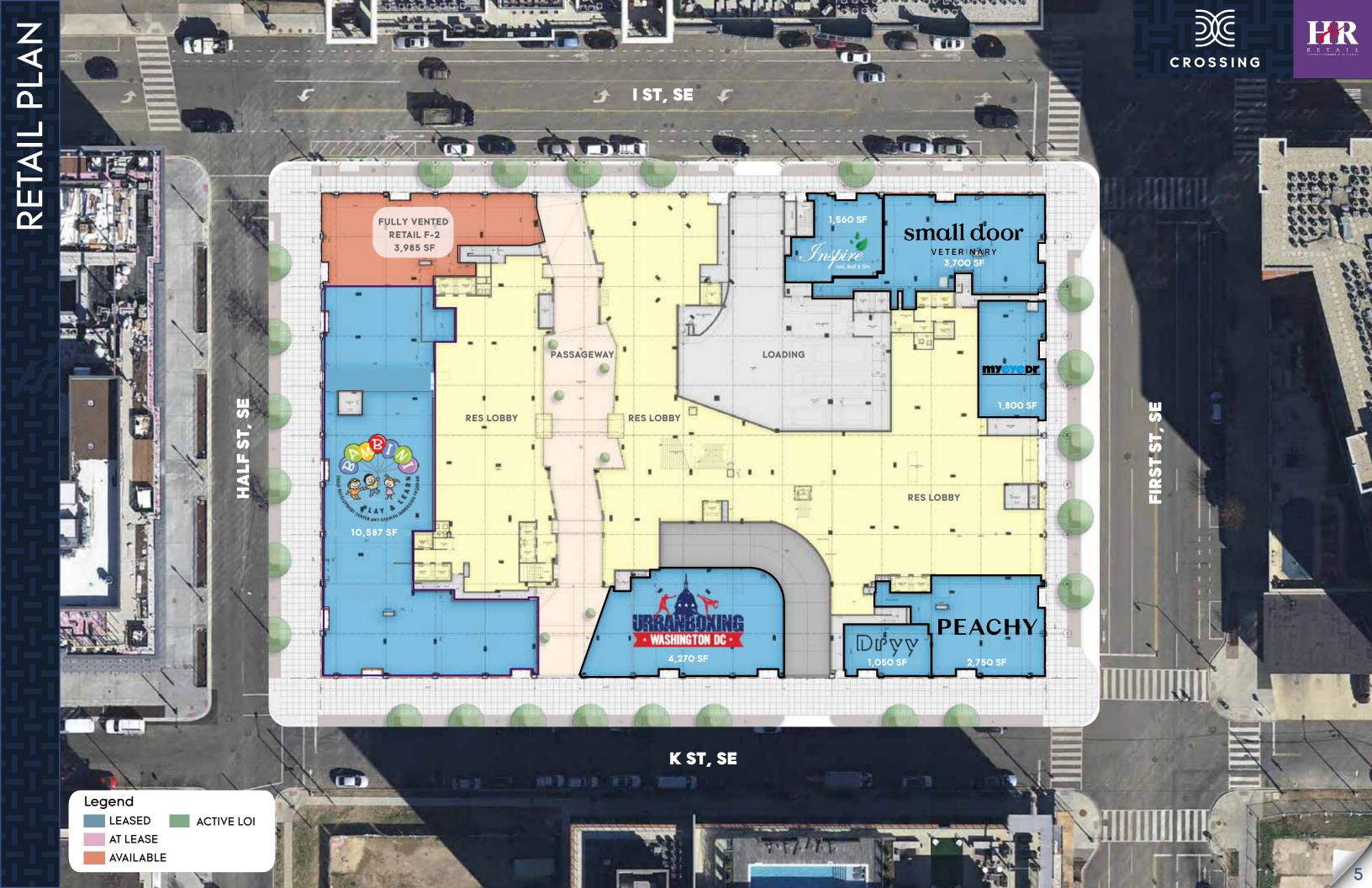
Risting of the L

PLANNED UNDER CONSTRUCTION

COMPLETED

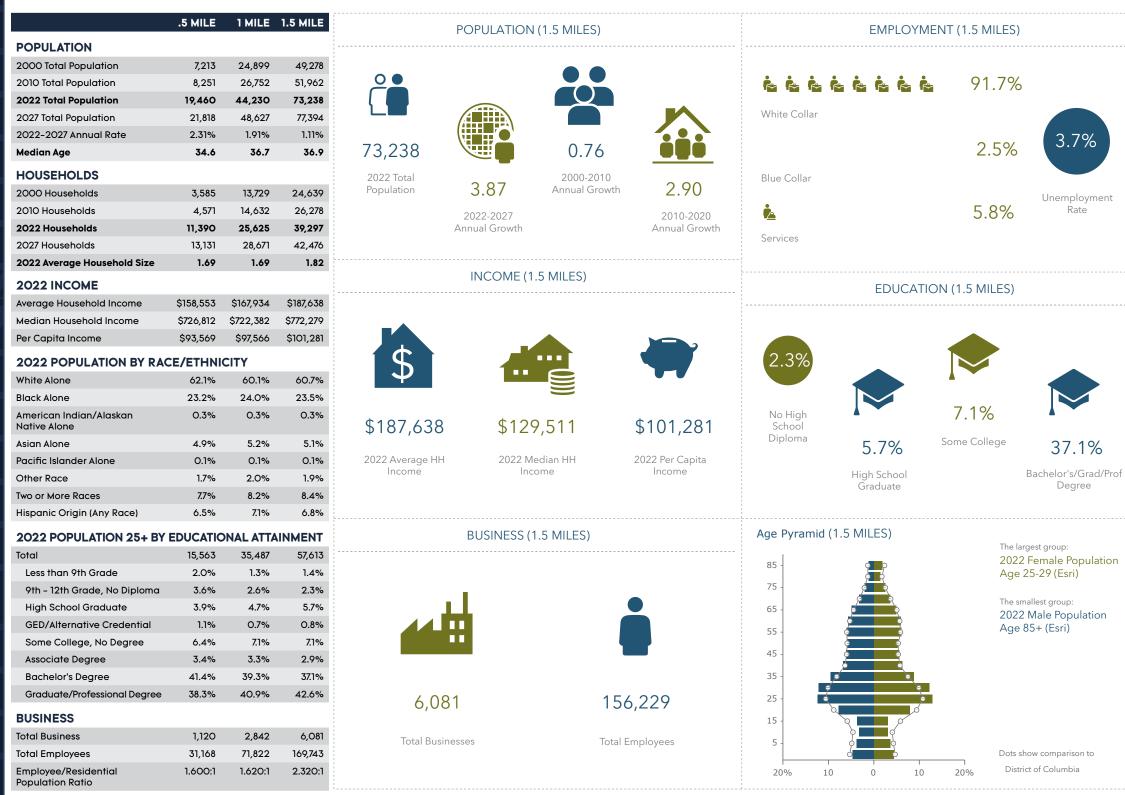
101 1012	-	- I a full		
	61	U.S. Department of Transportation JBG Smith Office: 1.35 million SF Retail: 1,200 SF	76	Arris Brookfield Residential: 327 units Retail: 20,000 SF
	62	Building 170 JBG Smith Retail: 7,000 SF - 11,000 SF	77	District Winery Brookfield Retail: 16,000 SF
uarters je	63	Boilermaker Shops Brookfield Office: 10,600 SF Retail: 30,398 SF	78	The Bower PN Hoffman Residential: 137 units Retail: 13,000 SF
2 SF	64	Twelve12 Brookfield Residential: 218 units Retail: 88,000 SF	79	Guild Brookfield Residential: 191 units Retail: 6,300 SF
	65	The Yards - Future Phases Brookfield Mixed-use: 3.2 million SF	80	Dock 79 MRP Realty/Florida Rock Properties Residential: 305 units Retail: 14,600 SF
1,693 SF	66	Washington Navy Yard U.S. Department of the Navy Employees: 16,000 Office: 2.2 million SF	81	Maren MRP Realty/Florida Rock Properties Residential: 264 units Retail: 6,909 SF
00 SF	67	Maritime Plaza I & II COPT/Lincoln Property Company Office: 360,600 SF	82	45 Q D.B. Lee Development Hotel: 190 rooms Residential: 60 units
.937 SF	68	1333 M Felice Development Group Residential: 900 units Retail: 44,419 SF	83	Retail: 4,000 SF S Capitol Street Properties Stewart Investment Co
artners 73 SF	69	Nationals Park DC Sports and Entertainment Commission Office: 30,000 SF Retail: 40,000 SF	84	Land: 1,500,000 SF 550 Units 2 S Street, SW Florida Rock Properties Land: 91,789 SF
Retail: 55,300 SF	70	The Yards West (A-I) Brookfield F - Office: 272,000 SF Retail: 16,300 SF G - Office: Chemonics 285,300 SF Retail: 13,677 SF H - Residential: 500 units Retail: 22,000 SF	85	Verge Qd2 2022 MRP Realty/Florida Rock Properties Residential: 344 units Retail: 10,200 SF
38 SF	71	I (Ω2 2022)- Residential: 379 units Retail: 16,300 SF DC Water Headquarters DC Water Office: 151,000 SF	86	Watermark Douglas Development Corp. Residential: 453 units Retail: 15,000 SF
	72	Thompson JW Capital Partners/Geolo Capital Hotel: 225 rooms Retail: 6,500 SF	87	1930 1st Street, SW Pepco Residential: 480 units Retail: 399,125 SF Museum: 99,000 SF
Interests/CEI ,456 SF	73	Estate Brookfield Residential: 264 apt. units Retail: 18,000 SF	88	DC UNITED SOCCER STADIUM 20,000 seat capacity 390 units Retail: 72,000 SF
oup SF	74	Foundry Lofts Brookfield Residential: 170 units Retail: 9,428 SF	89	The Stacks Akridge/NEBF Phase 1 & II 2020-2027 Delivery Hotel: 2 hotels I Office: 250,000 SF Residential: 1,750 units Retail: 244,000 S Parking: 2,400 spaces
	75	The Lumber Shed Brookfield Office: 17,350 SF Retail: 14,236 SF		
and all	100	A BURNER IN	d	





Summary Demographic Profile

2022 and 2027 Esri Forecasts. Converted Census 2000 data into 2010 geography Lat/Lon: 38.87883/-77.00673







6

Tapestry Segments (1.5 MILES)



Laptops and Lattes

Laptops and Lattes residents are predominantly single, well-educated professionals in business, fi nance, legal, computer, and entertainment occupations. They are affluent and partial to city living—and its amenities. Neighborhoods are densely populated, primarily located in the cities of large metropolitan areas. Many residents walk, bike, or use public transportation to get to work; a number work from home. Although single householders technically outnumber couples, this market includes a higher proportion of partner households, including the highest proportion of same-sex couples. Residents are more interested in the stock market than the housing market. Laptops and Lattes residents are cosmopolitan and connected— technologically savvy consumers. They are active and health conscious, and care about the environment.

Metro Renters

Residents in this highly mobile and educated market live alone or with a roommate in older apartment buildings and condos located in the urban core of the city. This is one of the fastest growing segments; the popularity of urban life continues to increase for consumers in their late twenties and thirties. Metro Renters residents income is close to the US average, but they spend a large portion of their wages on rent, clothes, and the latest technology. Computers and cell phones are an integral part of everyday life and are used interchangeably for news, entertainment, shopping, and social media. Metro Renters residents live close to their jobs and usually walk or take a taxi to get around the city.

Trendsetters

Armed with the motto "you're only young once," Trendsetters residents live life to its full potential. These educated young singles aren't ready to settle down; they do not own homes or vehicles and choose to spend their disposable income on upscale city living and entertainment. Dressed head to toe in the most current fashions, their weeknights and weekends are fi lled discovering local art and culture, dining out, or exploring new hobbies. Their vacations are often spontaneous, packed with new experiences and chronicled on their Facebook pages.

CROSSING

OVERALL PROJECT:

TWO ACRE SITE AT THE NORTHWEST QUADRANT OF FIRST ST, SE AND K ST, SE

818 29,702 SF

APARTMENTS

OF RETAIL

PLEASE CONTACT:

Bradley Buslik 240.482.3609 bbuslik@hrretail.com Harper Sigman 240.442.2367 hsigman@hrretail.com **Edward Crilley** 240.482.3608 ecrilley@hrretail.com

BETHESDA, MD 3 Bethesda Metro Center Suite 620 Bethesda, MD 20814 Telephone: 301.656.3030

Information herein has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty or representation about it. Independent confirmation of its accuracy and completeness is your responsibility, H&R Retail, Inc. | 102721

BALTIMORE, MD 1 W Pennsylvania Avenue Suite 320 Baltimore, MD 21204 Telephone: 410.308.0800



WWW.HRRETAIL.COM