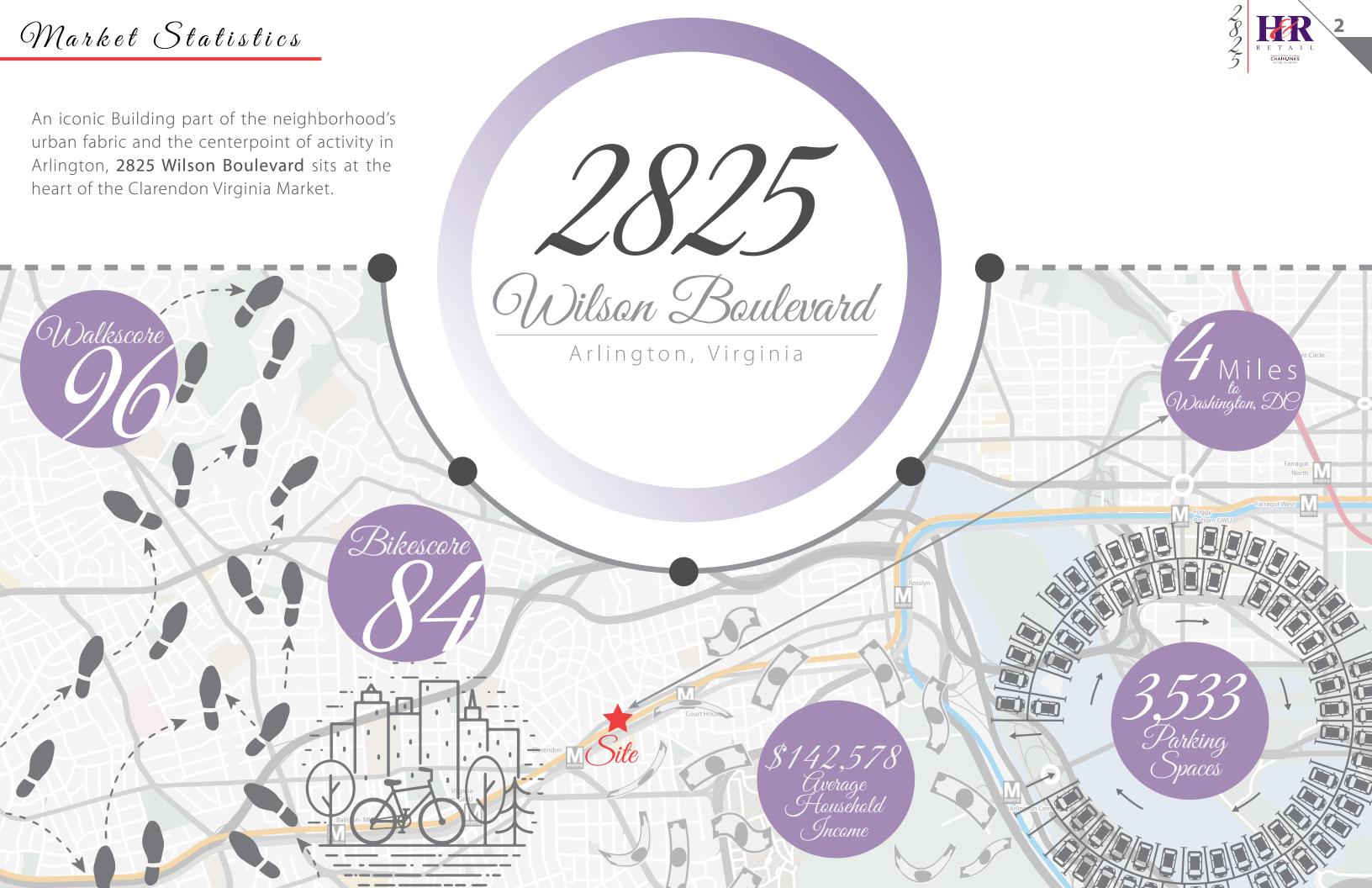


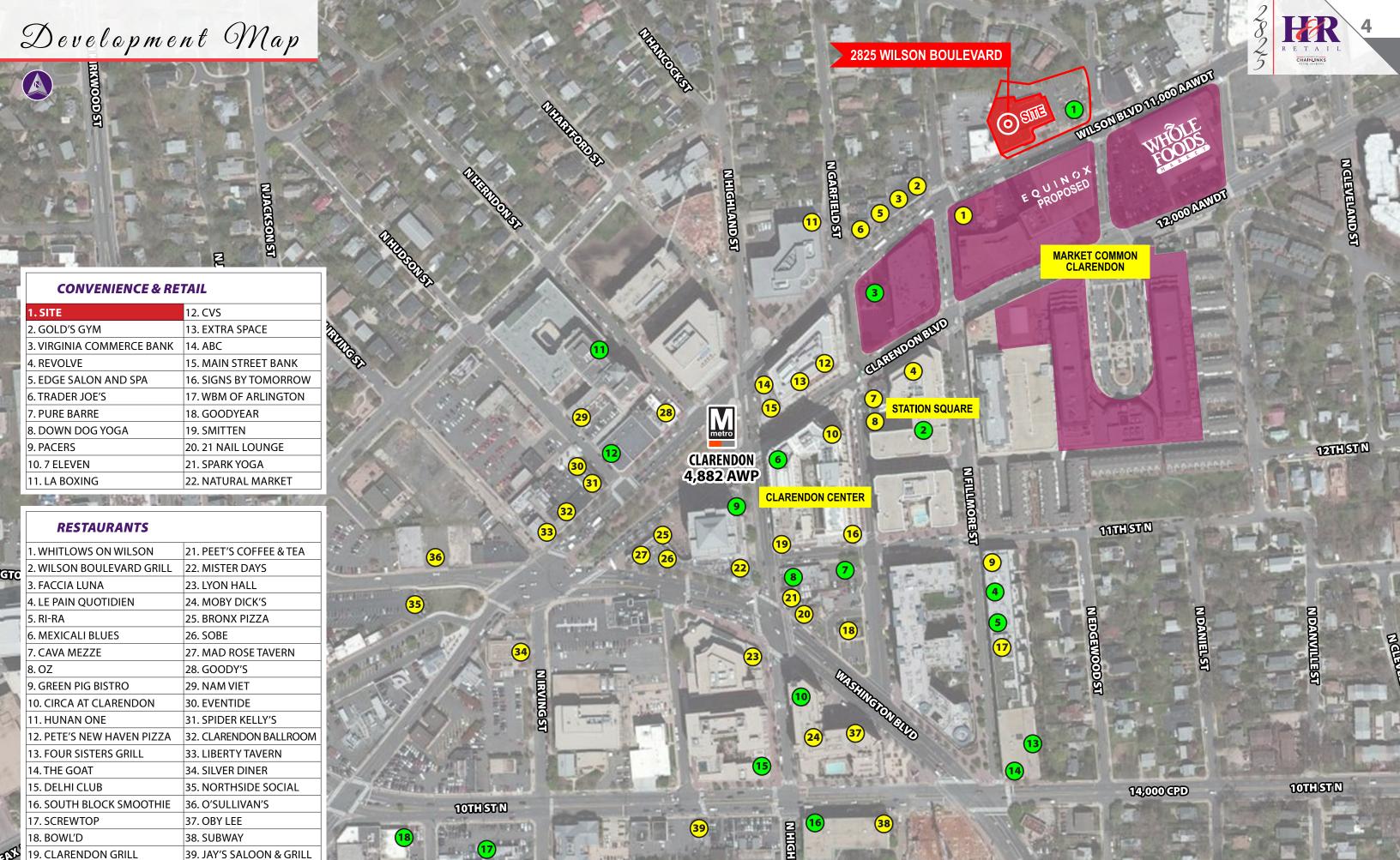
INTRODUCING



Wilson Baulevard
Arlington, Virginia



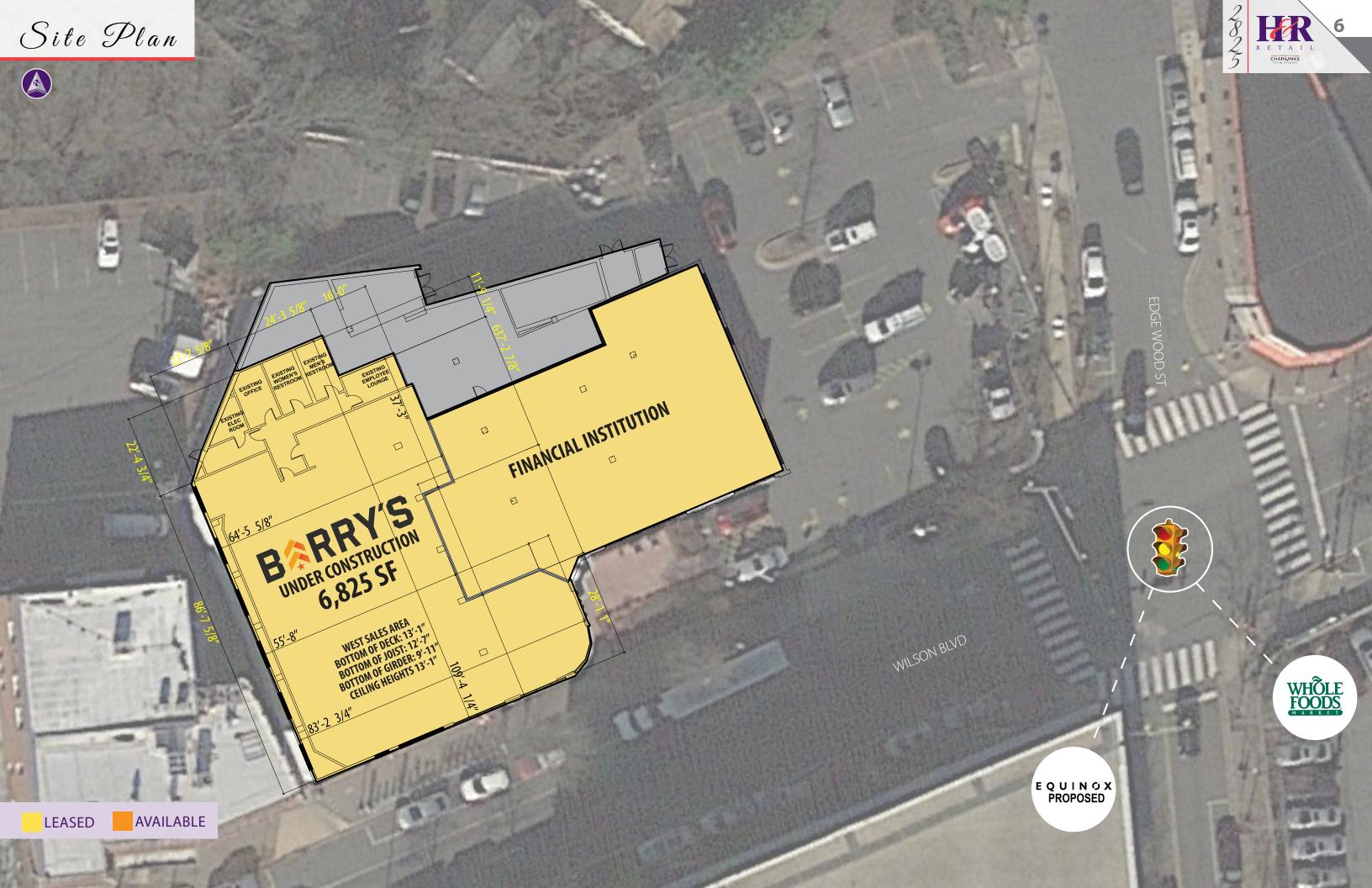




20. CITIZEN BURGER

40. BON CHON CHICKEN



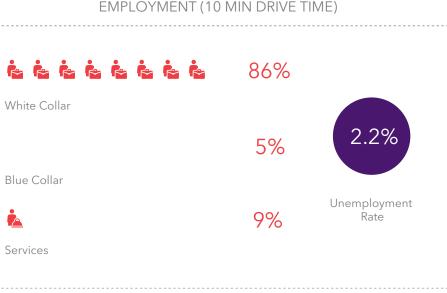


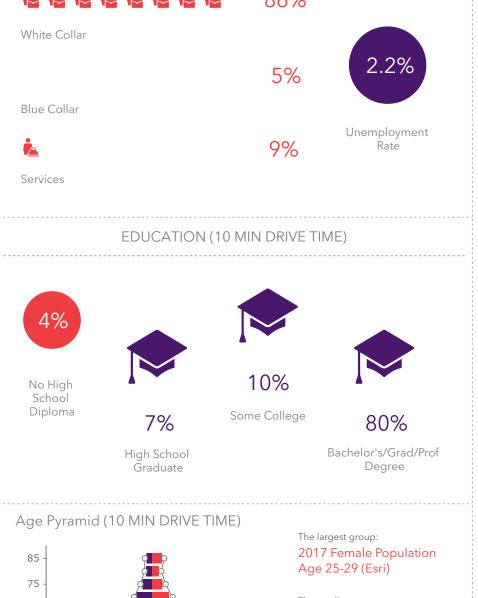


Psychographic Profile

2019 and 2024 Esri Forecasts. Converted Census 2000 data into 2010 geography Lat/Lon: 38.88923/-77.09252







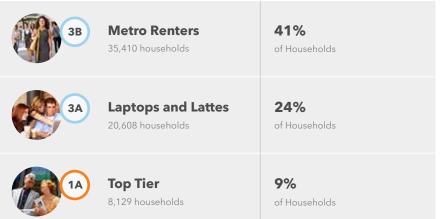




65 55 45 35 25 15 20%

10

Tapestry Segments (10 MIN DRIVE TIME)



Metro Renters

Residents in this highly mobile and educated market live alone or with a roommate in older apartment buildings and condos located in the urban core of the city. This is one of the fastest growing segments; the popularity of urban life continues to increase for consumers in their late twenties and thirties. Metro Renters residents income is close to the US average, but they spend a large portion of their wages on rent, clothes, and the latest technology. Computers and cell phones are an integral part of everyday life and are used interchangeably for news, entertainment, shopping, and social media. Metro Renters residents live close to their jobs and usually walk or take a taxi to get around the

Laptops and Lattes

Laptops and Lattes residents are predominantly single, well-educated professionals in business, finance, legal, computer, and entertainment occupations. They are affluent and partial to city living—and its amenities. Neighborhoods are densely populated, primarily located in the cities of large metropolitan areas. Many residents walk, bike, or use public transportation to get to work; a number work from home. Although single householders technically outnumber couples, this market includes a higher proportion of partner households, including the highest proportion of same-sex couples. Residents are more interested in the stock market than the housing market. Laptops and Lattes residents are cosmopolitan and connected- technologically savvy consumers. They are active and health conscious, and care about the environment.

Top Tier

The residents of the wealthiest Tapestry market, Top Tier, earn more than three times the US household income. They have the purchasing power to indulge any choice, but what do their hearts' desire? Aside from the obvious expense for the upkeep of their lavish homes, consumers select upscale salons, spas, and fi tness centers for their personal well-being and shop at high-end retailers for their personal effects. Whether short or long, domestic or foreign, their frequent vacations spare no expense. Residents fill their weekends and evenings with opera, classical music concerts, charity dinners, and shopping. These highly educated professionals have reached their corporate career goals. With an accumulated average net worth of over 1.5 million dollars and income from a strong investment portfolio, many of these older residents have moved into consulting roles or operate their own businesses.

BUSINESS (10 MIN DRIVE TIME)

\$118,054

2017 Median HH

Income



\$166,730

2017 Average HH

Income

Total Businesses

8,285

\$80,363

2017 Per Capita

Income

138,462

Total Employees

RETAIL CHAINLINE STEAL ACTUBES

1 MILE

1.5 MILES

2019 and 2024 Esri Forecasts. Converted Census 2000 data into 2010 geography Lat/Lon: 38.88923/-77.09252

		4.00.5	4.5.40.50
	.5 MILES	1 MILE	1.5 MILES
POPULATION SUMMARY			
2000 Total Population	8,433	34,123	65,171
2010 Total Population	13,209	43,814	76,632
2019 Total Population	15,248	50,120	87,582
2019 Group Quarters	126	1,574	1,689
2024 Total Population	15,931	53,678	93,895
2019-2024 Annual Rate	0.88%	1.38%	1.40%
2019 Total Daytime Population	26,666	61,457	143,703
Workers	23,478	49,952	120,324
Residents	3,188	11,505	23,379
2019 POPULATION BY AGE			
Population Age 0 - 4	4.5%	3.7%	3.9%
Population Age 5 - 9	3.2%	2.8%	3.9%
Population Age 10 - 14	2.3%	2.3%	2.6%
Population Age 15 - 24	7.3%	9.9%	9.7%
· ·			34.6%
Population Age 25 - 34	38.3% 20.6%	36.8% 18.0%	17.2%
Population Age 35 - 44 Population Age 45 - 54	9.5%	9.7%	17.2%
Population Age 55 - 64	7.9%	8.3%	9.2%
Population Age 65 - 74	4.5%	5.4%	6.1%
Population Age 75 - 84	1.4% 0.6%	2.1% 1.0%	2.5% 1.2%
Population Age 85 +	89.0%		88.9%
Population Age 18 +	33.6	89.7% 33.5	
Median Age	33.0	33.3	33.8
2019 POPULATION BY SEX			
Male Population	7,809	25,953	45,114
Female Population	7,439	24,167	42,468
2040 DODIU STION DV DAGE /FTINIG			
2019 POPULATION BY RACE/ETHNIC		74.60/	72.20/
White Alone	76.7%	74.6%	72.2%
Black Alone	3.8%	5.8%	6.0%
American Indian Alone	0.2%	0.2%	0.4%
Asian Alone	11.3%	12.2%	12.5%
Pacific Islander Alone	0.0%	0.1%	0.1%
Some Other Race Alone	3.7%	3.0%	4.6%
Two or More Races	4.2%	4.1%	4.2%
Hispanic Origin	11.6%	10.5%	13.1%
Diversity Index	52.1	53.4	58.2

	.5 MILES	1 MILE	1.5 MILES
2019 POPULATION 15+ BY MARITA	L STATUS		
Total Population 15+	13,728	45,658	79,239
Never Married	54.9%	55.3%	52.6%
Married	38.3%	36.5%	38.4%
Widowed	1.0%	1.7%	2.0%
Separated or Divorced	5.7%	6.5%	7.0%
2019 POPULATION 25+ BY EDUCAT	ΙΟΝΔΙ ΔΤΤΔΙΝΜΕΝΤ		
otal	12,616	40,703	70,723
Less than 9th Grade	1.7%	1.6%	1.8%
9th - 12th Grade, No Diploma	0.8%	1.2%	1.5%
High School Graduate	3.2%	4.1%	4.6%
GED/Alternative Credential	0.3%	0.7%	0.7%
Some College, No Degree	3.0%	5.5%	6.0%
Associate Degree	2.1%	2.6%	2.6%
Bachelor's Degree	38.6%	38.4%	38.7%
Graduate/Professional Degree	50.3%	46.0%	44.0%
,			
HOUSEHOLDS SUMMARY			
000 Households	4,545	16,849	32,859
2000 Average Household Size	1.83	1.87	1.90
2010 Households	7,128	23,009	39,946
2010 Average Household Size	1.84	1.84	1.88
2019 Households	8,100	26,332	45,561
2019 Average Household Size	1.87	1.84	1.89
024 Households	8,396	28,148	48,719
2024 Average Household Size	1.88	1.85	1.89
2019-2024 Annual Rate	0.72%	1.34%	1.35%
2010 Families	2,260	7,246	13,038
2010 Average Family Size	2.69	2.67	2.73
2019 Families	2,609	8,244	14,709
2019 Average Family Size	2.71	2.67	2.73
2024 Families	2,739	8,795	15,670
2024 Average Family Size	2.72	2.68	2.74
2019-2024 Annual Rate	0.98%	1.30%	1.27%
HOUSING UNIT SUMMARY			
2019 Housing Units	8,573	27,991	48,684
Owner Occupied Housing Units	26.5%	28.8%	31.6%
Renter Occupied Housing Units	68.0%	65.2%	62.0%
Vacant Housing Units	5.5%	5.9%	6.4%

	.5 MILES	1 MILE	1.5 MILES
2019 HOUSEHOLDS BY INCOME			
<\$15,000	3.0%	3.9%	5.6%
\$15,000 - \$24,999	1.6%	2.2%	2.8%
\$25,000 - \$34,999	1.8%	2.3%	2.8%
\$35,000 - \$49,999	3.7%	4.8%	5.4%
\$50,000 - \$74,999	8.4%	11.0%	11.3%
\$75,000 - \$99,999	8.3%	12.1%	12.1%
\$100,000 - \$149,999	23.7%	23.7%	22.4%
\$150,000 - \$199,999	16.9%	13.8%	13.8%
\$200,000+	32.6%	26.1%	23.8%
Average Household Income	\$201,337	\$172,548	\$163,334
Median Household Income	\$148,296	\$123,276	\$117,259
Per Capita Income	\$106,319	\$91,030	\$85,248
2019 OWNER OCCUPIED HOUSING	UNITS BY VALUE		
Total	2,268	8,063	15,363
<\$50,000	0.6%	0.5%	0.4%
\$50,000 - \$99,999	0.0%	0.1%	0.2%
\$100,000 - \$149,999	0.2%	0.1%	0.3%
\$150,000 - \$199,999	0.0%	0.3%	0.8%
\$200,000 - \$249,999	0.3%	0.7%	2.0%
\$250,000 - \$299,999	0.5%	3.7%	3.7%
\$300,000 - \$399,999	2.8%	8.9%	9.9%
\$400,000 - \$499,999	10.5%	11.4%	10.7%
\$500,000 - \$749,999	26.6%	26.4%	26.5%
\$750,000 - \$999,999	23.4%	25.9%	25.0%
\$1,000,000 +	22.6%	16.8%	15.0%
Average Home Value	\$939,753	\$789,392	\$774,190
2019 EMPLOYED POPULATION 16	+ BY INDUSTRY		
Total	12,109	37,934	63,810
Agriculture/Mining	0.0%	0.2%	0.1%
Construction	4.4%	3.0%	3.0%
Manufacturing	2.6%	2.1%	2.1%
Wholesale Trade	0.7%	0.9%	1.0%
Retail Trade	2.0%	3.0%	3.2%
Transportation/Utilities	1.2%	1.2%	1.3%
Information	2.4%	2.9%	3.1%
Finance/Insurance/Real Estate	9.5%	8.3%	7.7%
Services	57.4%	61.1%	61.6%
Public Administration	19.8%	17.2%	16.8%

	.5 MILES	I MILE	1.5 MILES
2019 EMPLOYED POPULATION 16+	BY OCCUPATION		
White Collar	89.1%	89.4%	87.6%
Management/Business/Financial	37.4%	36.5%	35.3%
Professional	41.3%	39.8%	38.5%
Sales	5.0%	6.6%	6.7%
Administrative Support	5.5%	6.5%	7.1%
Services	6.8%	7.6%	9.1%
Blue Collar	4.1%	3.0%	3.3%
Farming/Forestry/Fishing	0.0%	0.2%	0.1%
Construction/Extraction	2.6%	1.4%	1.3%
nstallation/Maintenance/Repair	0.0%	0.4%	0.3%
Production	0.3%	0.3%	0.6%
Transportation/Material Moving	1.2%	0.8%	1.0%
2019 CONSUMER SPENDING			
Apparel & Services: Total \$	\$41,935,044	\$118,794,108	\$193,224,839
Average Spent	\$5,177.17	\$4,511.40	\$4,241.01
Education: Total \$	\$32,283,488	\$87,296,312	\$144,247,307
Average Spent	\$3,985.62	\$3,315.22	\$3,166.03
Entertainment/Recreation: Total \$	\$57,727,864	\$161,240,326	\$263,972,902
Average Spent	\$7,126.90	\$6,123.36	\$5,793.83
Food at Home: Total \$	\$91,873,091	\$263,382,856	\$429,163,047
Average Spent	\$11,342.36	\$10,002.39	\$9,419.53
Food Away from Home: Total \$	\$70,966,427	\$203,047,294	\$329,729,767
Average Spent	\$8,761.29	\$7,711.05	\$7,237.11
Health Care: Total \$	\$92,518,247	\$262,247,437	\$428,999,849
Average Spent	\$11,422.01	\$9,959.27	\$9,415.94
HH Furnishings & Equipment: Total \$	\$36,820,036	\$105,138,605	\$171,230,070
Average Spent	\$4,545.68	\$3,992.81	\$3,758.26
Personal Care Products & Services: Total \$	\$15,755,362	\$45,234,070	\$73,583,472
Average Spent	\$1,945.11	\$1,717.84	\$1,615.05
Shelter: Total \$	\$370,003,648	\$1,031,487,761	\$1,690,961,318
Average Spent	\$45,679.46	\$39,172.40	\$37,114.23
Support Payments/Cash Contributions/ Gifts in Kind: Total \$	\$43,720,857	\$117,593,694	\$193,748,753
Average Spent	\$5,397.64	\$4,465.81	\$4,252.51
Travel: Total \$	\$41,285,922	\$112,901,103	\$186,368,913
Average Spent	\$5,097.03	\$4,287.60	\$4,090.54
Vehicle Maintenance & Repairs: Total \$	\$18,509,017	\$55,215,944	\$89,233,522
Average Spent	\$2,285.06	\$2,096.91	\$1,958.55

.5 MILES

2825 Wilson Boulevard

Arlington, Virginia





For Retail Leasing Information, Please Contact:

Bradley A. Buslik

240.482.3609 bbuslik@hrretail.com

Geoffrey L. Mackler

240.482.3616 gmackler@hrretail.com

H&R Retail, Inc. ■ WASHINGTON, DC

3 Bethesda Metro Center Suite 620 Bethesda, MD 20814 Telephone: 301.656.3030

